

# 27th Annual 2024 NPPA Conference



## Exhibitor Prospectus – Booths, Sponsorships & Promotional Opps

The 27th Annual 2024 NPPA Conference (National Pharmacy Purchasing Association) offers your company the chance to come together with the key pharmacy purchasing decision-makers across the country (in pharmacies mainly from the institutional setting of hospitals, medical centers, health systems, clinics); as well as executives from the leading GPO companies who negotiate drug contracts for health systems.

Interact with hundreds of pharmacy purchasing professionals from across the country—all of which are your company's target audience, while presenting your products and services in our Vendor-Exhibit Hall on August 20 and 21 (for 2.5 hours to 3 hours each day).

Along with your Exhibit Booth package, a wide variety of Sponsorships & Promotions are also available.

Exhibitors continue to tell us this is the **best** pharmacy convention they attend all year!

## August 20-22, 2024 • Horseshoe Las Vegas



**Contact:** NPPA (National Pharmacy Purchasing Association)

**Phone:** 858-581-6373 (from 8am to 4pm Pacific Time)

**Email:** [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)

**NPPA Website:** [www.PharmacyPurchasing.com](http://www.PharmacyPurchasing.com)

# EXHIBITOR PACKAGES & INCLUSIONS

## 2024 NPPA Conference - August 20 & 21 (exhibit days)

WHAT'S INCLUDED?	DIAMOND PLUS	DIAMOND	PLATINUM	GOLD	SILVER	BRONZE
Exhibit Booth Size *	<b>20x20 Best location (only 2 offered)</b>	<b>20x20</b>	<b>10x40</b>	<b>10x30</b>	<b>10x20</b>	<b>10x10</b>
Exhibit Package Fee (must pay in full by July 17)	<b>\$25,200</b>	<b>\$21,000</b>	<b>\$16,800</b>	<b>\$12,600</b>	<b>\$8,400</b>	<b>\$4,200</b>
<b>EARLYBIRD DISCOUNT</b> (when paid in full by April 15) Use Discount Codes Here	<b>\$1,000 Off "DIAM+1000"</b>	<b>\$800 Off "DIAM800"</b>	<b>\$600 Off "PLAT600"</b>	<b>\$300 Off "GOLD300"</b>	<b>\$200 Off "SILV200"</b>	<b>\$100 Off "BRON100"</b>
Company Logo on Cover of Attendee Program Binder	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>			
Full Page Ad in NPPA- member-publication PPO (through December 2024)	<b>3</b>	<b>2</b>	<b>1</b>			
Support Ribbons on Rep Badges	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>			
Ad Page/s in Tote Bag	<b>3</b>	<b>2</b>	<b>1</b>	<b>1</b>		
Logo/Link on Sponsor Directory of NPPA Website (thru Sept. 2024)	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>		
Company Name on Promotional Materials in PPO (thru Sept.)	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	
Sponsorship Ribbons For Reps with Sponsorships	<b>Yes, if a sponsor</b>	<b>Yes, if a sponsor</b>	<b>Yes, if a sponsor</b>	<b>Yes, if a sponsor</b>	<b>Yes, if a sponsor</b>	<b>Yes, if a sponsor</b>
Company Name in Exhibitor List on NPPA Website (all year)	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
6' Skirted Table, 2 Chairs, Waste-Basket, Signage on Booth Drape	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
Onsite Booth Rep Passes For Exhibit Hall	<b>30</b>	<b>25</b>	<b>20</b>	<b>15</b>	<b>10</b>	<b>5</b>
Single Session Tickets For Reps (1 rep's access to 1 single CE lecture)	<b>30</b>	<b>25</b>	<b>20</b>	<b>15</b>	<b>10</b>	<b>5</b>

# SPONSORSHIPS AVAILABLE

## 2024 NPPA Conference, August 20-22



### **SCHOLARSHIP PROGRAM SPONSOR**—for Attendee Scholarships of Reg & Hotel, with varied options below (multiple companies)

- Provides registration fee & 4 hotel nights of each under-funded Attendee, to help those who need to pay out-of-pocket when their facility won't cover it—not affected by Sunshine Law, since paying NPPA directly.
- Your Company gets recognition in Conference Attendee Program Binder, during Conference Opening Session, Poster Signage in Lecture Hall, on the NPPA Website, and in NPPA's member-publication (*PPO*).
- Receive a complimentary E-List of Scholarship Awardees.
- Sponsorship options are as follows:
  - ◆ **\$3,225 for 5 Attendees** (registration fee + 4 hotel nights for each attendee)—and, get a **\$400 discount** off next year's 2025 Exhibitor Booth Package, for this option only.
  - ◆ **\$1,935 for 3 Attendees** (registration fee + 4 hotel nights for each attendee)
  - ◆ **\$645 for 1 Attendee** (registration fee & 4 hotel nights)

### **BADGE LANYARDS SPONSOR**—\$5,000 (1 company)

- Each Attendee & Exhibitor Rep will receive one of your Lanyards that holds their Name Badge (which must be worn at all times during the event).
- Lanyards are provided by you in quantity of 1,000, with your Company Name/Logo on them.
- See NPPA for options on Lanyard type/style.

### **TOTE BAGS SPONSOR**—\$3,500 (1 company)

- Tote Bags are provided to all Attendees, to hold Program Binders with Agenda & other materials.
- Design Tote Bags to highlight your company & products (dimensions & style must be approved by NPPA).
- Tote Bags must be made of a durable quality material to hold our heavy Program Binders & other items.
- Tote Bags will be provided by you in quantity of 300.

### **OPENING RECEPTION SPONSOR**—\$2,500 Sponsor Fee **PLUS** two-thirds of Catering Costs

Monday, August 19, from 5:00pm-7:30 or 8:00pm (1 company, first come/first served)

- Fee plus two-thirds of total Food & Beverage costs (with NPPA covering one-third).
- Entertainment or décor of any sort is optional, but costs must be paid in full by sponsor.
- Deposit of \$5,000 to go towards the final Food & Beverage cost will be required in advance, by April 2nd.
- Your sponsorship of Reception is promoted before and after the conference—on the NPPA Website, in the official Agenda, Attendee Registration confirmations, marketing e-blasts, the NPPA website and-publication.

### **CYBER CAFÉ SPONSOR**—\$1,000 (1 company)

- NPPA's Cyber Café will be available for Attendee use over **all** of the main event days, with 3 laptops.
- Your Company Logo (or other of your choice) can be set as the screensaver on the laptops.
- Your Company's Website will be added in each of the laptop's internet browser tabs.

**SPONSORSHIPS & PROMOTIONAL OPPORTUNITIES ARE NON-REFUNDABLE  
& MUST BE PAID IN FULL AT TIME OF ORDER**

# SPONSORSHIPS & PROMOTIONS

## 2024 NPPA Conference, August 20-22



### **HOSPITALITY EVENT SPONSOR—\$1,500 for 1-2 hours, or \$5,000 for full day (multiple companies/events, check with NPPA for details)**

- Date/Time must be approved by NPPA (*cannot conflict with any scheduled NPPA events*).
- See page 14 for details and restrictions.

### **NOTEPADS & PENS SPONSOR, FOR ATTENDEES IN LECTURE HALL—\$3,000 (1 company)**

- Your company logo on Notepads & Pens that Attendees use during the Educational Sessions.
- Notepads & Pens are provided by you, in quantity of 350.

### **LAP BLANKETS SPONSOR—\$2,000 (1 company)**

- Lap blankets help Attendees stay warm & cozy in the lecture hall or while traveling.
- Your company orders & imprints the Lap Blankets with your logo or other design, in quantity of 300.
- Size minimum: 40" wide x 50" length (dimensions & style must be approved by NPPA).

### **TOTE BAG INSERTS—\$1,500 (multiple companies, but space is limited)**

- Each Attendee registrant receives a Tote Bag, which includes their Program Binder, Agenda & other materials.
- Provide us with a **small item** to insert into the Attendee Tote Bag, in Qty of 300.
- Items for stuffing must be approved before finalization of print/order for such on your end.
- Ask NPPA for suggestions on product ideas for insertion.
- Must be shipped using a special mailing label that will be provided by NPPA.

### **EXHIBITOR DIRECTORY BOOKLET—prices vary depending on flyer size & placement (multiple companies)**

- Directory to be placed in the official Tote Bag all attendees receive at check-in.
- Provide us with a PDF file for half or full page color flyer.
- Premium Positions available (first come-first served).

#### **Flyer Specs (PDF files only)**

- Full page: 8.5" x 11" or Half page: 4.25" x 5.5" (spreads also available).
- Email PDF files by July 8, to: [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)

### **E-BLAST ADVERTISING, for Attendee E-Transmissions—see Advertising page of NPPA Website for details & cost**

- [www.PharmacyPurchasing.com/eblast-advertising](http://www.PharmacyPurchasing.com/eblast-advertising)

### **POP-UP MEETING—Complimentary to Exhibitors (space permitting, first-come-first served, must be pre-approved)**

- For Company Staff or Board Meetings **ONLY—no Attendees allowed (with exception of Advisory Boards)**.\*
- Meeting space rental provided at no cost; your company responsible for costs of A/V & other needs.
- Send email with request & description of meeting type & needs, see page 14 for details & restrictions.

\*For functions you'd like to invite Attendees to, see above option for "Hospitality Event Sponsorships".

**SPONSORSHIPS & PROMOTIONAL OPPORTUNITIES ARE NON-REFUNDABLE  
& MUST BE PAID IN FULL AT TIME OF ORDER**

# Sample List of NPPA Attendee-Facilities

*See full 2023 Facility List on NPPA website*



Bristol Bay Area Health Corporation, Dillingham, AK  
Fairbanks Memorial Hospital, Fairbanks, AK  
SEARHC Mt. Edgecumbe Medical Center, Sitka, AK  
Cullman Regional Medical Center, Cullman, AL  
CHI St. Vincent Hot Springs Hospital, Hot Springs, AR  
Banner Health Corporate Office, Chandler, AZ  
Dignity Mercy Gilbert Medical Center, Gilbert, AZ  
Western Regional Medical Center, Goodyear, AZ  
Arizona General Hospital, Mesa, AZ  
St. Joseph's Hospital & Medical Center, Phoenix, AZ  
Tucson Medical Center, Tucson, AZ  
Winslow Indian Health Care Center, Winslow, AZ  
Southern Indian Health Council, Inc., Alpine, CA  
San Geronio Memorial Hospital, Banning, CA  
Mills-Peninsula Medical Center, Burlingame, CA  
Mercy San Juan Medical Center, Carmichael, CA  
Kaiser Permanente, Clovis, CA  
Sharp Coronado Hospital, Coronado, CA  
Sutter Coast Hospital, Crescent City, CA  
Mercy Hospital of Folsom, Folsom, CA  
Adventist Health Mendocino Coast, Fort Bragg, CA  
College Medical Center, Long Beach, CA  
St. Mary Medical Center, Long Beach, CA  
Tibor Ruben VA Medical Center, Long Beach, CA  
Providence Mission Hospital, Mission Viejo, CA  
Sierra View Medical Center, Porterville, CA  
California State Board of Pharmacy, Redlands, CA  
Sutter Medical Center, Sacramento, CA  
Salinas Valley Memorial Hospital, Salinas, CA  
Scripps Health, San Diego, CA  
Sharp Hospital Centralized Pharmacy, San Diego, CA

Santa Clara Valley Medical Center, San Jose, CA  
French Hospital Medical Center, San Luis Obispo, CA  
Marian Regional Medical Center, Santa Maria, CA  
Adventist Health Saint Helena Hospital, St. Helena, CA  
Torrance Memorial Medical Center, Torrance, CA  
Sutter Tracy Community Hospital, Tracy, CA  
Adventist Health Ukiah Valley, Ukiah, CA  
Sutter Solano Medical Center, Vallejo, CA  
PIH Health Whittier Hospital, Whittier, CA  
Sutter Health, Wilton, CA  
Centura Health Physician Group, Centennial, CO  
Children's Hospital Colorado, Colorado Springs, CO  
HealthTrust Purchasing Group, Denver, CO  
Nemours Children's Hospital, Wilmington, DE  
Halifax Health Medical Center, Daytona Beach, FL  
Sarasota Memorial Hospital-Venice, North Venice, FL  
Flagler Hospital, St. Augustine, FL  
Moffitt Cancer Center, Magnolia Campus, Tampa, FL  
Shepherd Center, Atlanta, GA  
WellStar CSC Pharmacy, Lithia Springs, GA  
WellStar North Fulton Hospital, Roswell, GA  
North Canyon Medical Center, Gooding, ID  
IU Health Bloomington Hospital, Bloomington, IN  
Riverview Hospital, Noblesville, IN  
Stormont Vail Hospital, Topeka, KS  
Caldwell Medical Center, Princeton, KY  
UK Albert B. Chandler Hospital, Richmond, KY  
Cape Cod Hospital, Hyannis, MA  
Atlantic General Hospital, Berlin, MD  
Superior Compounding Pharmacy, Plymouth, MI  
Highland Pharmacy, Waterford, MI  
State of Minnesota-MMCAP, St Paul, MN



Excelsior Springs Medical Center, Excelsior Springs, MO  
North Kansas City Hospital, North Kansas City, MO  
Bozeman Deaconess Medical Center, Bozeman, MT  
Providence St. Patrick Hospital, Missoula, MT  
Nebraska Medicine, Omaha, NE  
Deborah Heart & Lung Center, Browns Mills, NJ  
Buddies of New Jersey, Inc, Hackensack, NJ  
Jersey City Medical Center, Jersey City, NJ  
Saint Peter's University Hospital, New Brunswick, NJ  
RWJ Barnabas Health, West Orange, NJ  
Centennial Hills Hospital, Las Vegas, NV  
OptumCare Southwest Medical Pharmacy, Las Vegas, NV  
St. Rose Dominican-San Martin, Las Vegas, NV  
Valley Hospital Medical Center, Las Vegas, NV  
Genesis Pharmacy, Fresh Meadows, NY  
Franwin Pharmacy, Mineola, NY  
University of Rochester Medical Center, Rochester, NY  
Nationwide Children's Hospital, Columbus, OH  
The James Comprehensive Cancer Center, Columbus, OH  
Wooster Community Hospital, Wooster, OH  
Bay Area Hospital, Coos Bay, OR  
Emerging Health Infusion Pharmacy, Tigard, OR  
St. Luke's Allentown Campus, Allentown, PA  
Geisinger St Luke's Hospital, Orwingsburg, PA  
The Regional Medical Center, Orangeburg, SC  
CHI Memorial Hospital, Chattanooga, TN  
Methodist University Hospital, Memphis, TN  
Regional One Health Medical Center, Memphis, TN  
Mark Cuban CostPlus Drug Company, Dallas, TX  
CHI Baylor St. Luke's Medical Center, Houston, TX  
Texas Children's Hospital, Houston, TX  
Memorial Hermann Pearland Hospital, Pearland, TX  
Reeves Regional Health Trauma Center, Pecos, TX  
Methodist Hospital, San Antonio, TX  
Christus Mother Frances Hospital, Tyler, TX  
Uintah Basin Medical Center, Roosevelt, UT  
St. Mark's Hospital, Salt Lake City, UT  
Sovah Health Danville Hospital, Danville, VA  
Richmond VA Medical Center, Richmond, VA  
Western State Hospital, Lakewood, WA  
MultiCare Valley Hospital, Spokane Valley, WA  
Black River Memorial Hospital, Black River Falls, WI  
Midwestern Regional Medical Center, Mount Pleasant, WI  
ThedaCare Regional Medical Center, Neenah, WI  
Banner Wyoming Medical Center, Casper, WY

**And many more, including the top GPO companies  
(total attendees 195+)**

## Comments From Past Attendees

- "We need to get most or all, of our Buyers to attend NPPA's worthwhile Conference." (By David Billing, MS, R.Ph., Pharmacy Director of DePaul Medical Center in Bridgeton, MO, part of the SSM Healthcare system.)
- "I thoroughly enjoyed the NPPA Conference. The topics and speakers were very helpful and overall the presentations were great. I am truly amazed at the amount of knowledge I have received in the past 3 days. The displays are a lot of fun as well. Thanks for making this possible and hopefully I will be able to attend next year!"
- "This is my second year attending. As with the year before, I truly enjoyed it. It was very informative and interesting. I hope to return in the following years."
- "I really learned a lot. I will take what I have learned back to my hospital and apply it to my job."
- "I have been a buyer for 26 years and never had come to the NPPA Conference before, but I will never miss it again. It had an excellent variety of issues and topics. Also, there was great representation by suppliers – I got to meet & talk to lots of them during the display periods."
- "I feel that every Buyer should have the opportunity to attend this yearly convention hosted by NPPA."

# Become a Member of NPPA

## To Stay Tuned to the Pharmacy Buyer News

### And Save on Advertising In Member-Publication!

#### Corporate (Vendor) NPPA Member Benefits

- ◆ Support NPPA, the first Association of Pharmacy Buyers
- ◆ Receive 6 editions a year of *Pharmacy Purchasing Outlook (PPO)*, the member-publication of NPPA
- ◆ Receive full digital interactive editions of all 6 editions of *PPO* by email (*shortly after hard copy mailed*)
- ◆ Receive NPPA's *RxBuyer E-News*, a periodic e-newsletter distribution
- ◆ 7% Discount off Advertising (*in PPO & RxBuyer*) & 10% Discount off Advertorial-Type Ads (*in PPO only*)
- ◆ Submit your company's Press Releases on new product & services, for inclusion in *PPO*
- ◆ Stay Attuned to the Topics & Issues that NPPA's Pharmacy Buyer members read & care about

#### Advertise in NPPA's member-publication *Pharmacy Purchasing Outlook (PPO)*

- ◆ Truly cost-effective, since rates are less than the norm and it targets a specific group of your largest customers, the Pharmacy Buyers & Managers
- ◆ For details & orders, email: [Advertising@PharmacyPurchasing.com](mailto:Advertising@PharmacyPurchasing.com) (or see our site's Advertising page)

#### Testimonial from NPPA Corporate Member & Regular Advertiser

"We try to get important information to the people who need it, and advertising in NPPA's publication helps us do just that. Not only are we able to announce new product launches in *Pharmacy Purchasing Outlook*, we here at Precision Dose also learn valuable information within its pages."

– Denise Speracino & Denise Hoaglund, Marketing Dept.  
Precision Dose, Inc., South Beloit, Illinois

*Note from NPPA: For many years now, Precision Dose has also seen the value of advertising in every edition of Pharmacy Purchasing Outlook, and saves 7% on advertising fees with their NPPA-member discount.*

#### **New Corporate NPPA Membership Order** (complete & email to [Info@PharmacyPurchasing.com](mailto:Info@PharmacyPurchasing.com))

Name: \_\_\_\_\_

Title: \_\_\_\_\_ Company: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, ST/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

#### **Payment by Credit Card (Visa, M/C, American Express, & Discover):**

Total to Charge:  \$90, 1-year  \$170, 2-year      Date of Order (MO/DAY/YR): \_\_\_\_\_

Card#: \_\_\_\_\_ Expiration date (MO/YR): \_\_\_\_\_

Billing Street NUMBER: \_\_\_\_\_ Billing ZIP: \_\_\_\_\_ Card Code: \_\_\_\_\_

Cardholder Name/s (all) \_\_\_\_\_

Cardholder Signature: \_\_\_\_\_

# HOTEL RESERVATIONS & EXHIBIT BOOTH INFO

## 2024 NPPA CONFERENCE



### Horseshoe LV Hotel Reservations

- **Rate:** \$65/night plus tax (for “NPPA 2024” block)
- **Resort Fee:** \$35/night plus tax (discounted *only* for NPPA guests—normally \$40/night).

<https://book.passkey.com/go/SBNPP4A>

### Paris LV Hotel Reservations:

- **Rate:** \$109/night plus tax (for “NPPA 2024” block)
- **Resort Fee:** \$35/night plus tax (discounted *only* for NPPA guests—normally \$46/night).

<https://book.passkey.com/go/SPNPP4>

**Dates available:** Sunday 8/18 through Thursday 8/22

**Resort Fee includes:** 2 Wi-Fi devices, Fitness Center access for 2 daily, and free local phone calls from room.

**Phone Reservations:** comes with a \$15 charge.

If still preferred, give “2024 NPPA” name & see below.

For Horseshoe, call 800-358-8777

For Paris, call 877-603-4389

**GES EXPO SERVICES:** will handle your booth setup/furniture needs, and the shipping & handling of your booth materials. About 90 days before the event, GES will send ordering details to all confirmed and paid NPPA exhibitors, via an email notice with a link to our NPPA Exhibitor Show Kit & Ordering Site, which will also include options for ground transportation services (with a special NPPA-deal), Lead Retrieval units for rent, and more.

**LEAD RETRIEVAL UNITS:** will be available to rent for use at your booth, to scan the name badges of NPPA attendees who visit you (& give their permission). Details & order forms will be included in your Exhibitor Show Kit, as sent by GES Expo Services. They will also be available to rent onsite, but for a higher fee.

**CONDUCT A RAFFLE FROM YOUR BOOTH:** Consider a raffle, to increase traffic to your booth over the 2 days of Exhibit Hall hours, with the following ideas. Hold drawings towards on the second Exhibit day or end of Exhibit hours, to keep Attendees around throughout the entire time period and returning on the second day.

**ONSITE REPS & LOCATION OF BOOTH:** At a later date, you will be contacted with further instructions, to provide both your Onsite Booth Reps as well as your preferred Booth space location on the Exhibit Hall floor (in Horseshoe’s fully carpeted Events Center, which was also just replaced in December 2022).

Also available at a later time as an upgraded Exhibit Hall pass, is the “Full Program” pass, for access to our for-CE educational sessions that come with ACPE-accreditation. Adding extra reps beyond what is allotted with your package will also be available.



# 2024 NPPA CONFERENCE, AUGUST 20-22

NPPA's Annual Conference attracts more pharmacy purchasing professionals than any other! Here, you will find that all attendees are in charge of the Pharmacy Buying in their facilities (hospitals, medical centers, health systems, clinics, & homecare); or are GPO executive attendees, who negotiate the drug contracts for hundreds of their facility-members across the country.

When you help support this conference, the purchasing experts attending will take notice!

## WHY EXHIBIT?

- Expansive & Carpeted Exhibit Hall for 2 days (August 20 & 21), open 2.5 to 3 hours per day
- All Attendees are Pharmacy Purchasing Pros with Authority to Buy!
- Major National Purchasing Group Directors who Negotiate Billions in Contracts
- Wide Array of Sponsorships & Promotional Opportunities Available
- More Purchasing Pros in One Location than Vendor Reps could normally cover all year

## EXHIBITORS OF PREVIOUS NPPA CONFERENCE (2023)

### 340B PRIME VENDOR PROGRAM MANAGED BY APEXUS

ACCORD HEALTHCARE, INC.  
ACUTE CARE PHARMACEUTICALS  
ADVANCED MEDICAL SALES, INC.  
ALEXION-ASTRAZENECA  
RARE DISEASE  
ALLIER PHARMACY PRODUCTS  
AMERICAN HEALTH PACKAGING  
AMERICAN REGENT  
AMNEAL PHARMACEUTICALS  
AMPHASTAR PHARMACEUTICALS  
ANDA  
APOTEX CORP.  
ASTELLAS PHARMA  
AVKARE, LLC  
AZURITY PHARMACEUTICALS  
BANTRY PLASTICS  
BAXTER HEALTHCARE  
BE PHARMACEUTICALS  
BIORIDGE PHARMA  
BPI-LABS  
CHIESI USA, INC.  
CIPLA USA  
CONTEC, INC.  
CURASCRIPT SD  
DIRECT CUSTOMER SOLUTIONS  
DR. REDDY'S LABORATORIES, INC.  
EUGIA US LLC  
FAGRON STERILE SERVICES US  
FFF ENTERPRISES  
FOSUN PHARMA USA  
FRESENIUS KABI

GRIFOLS  
HEALTHTRUST  
HHCRX  
HIKMA PHARMACEUTICALS USA  
INTERNATIONAL MEDICAL  
INDUSTRIES, INC.  
ISO-MED, INC.  
KEDRION BIOPHARMA  
KESIN PHARMA CORPORATION  
LEITERS  
LIFESTAR PHARMA LLC  
LOGICSTREAM HEALTH  
LOGMET SOLUTIONS  
LONG GROVE PHARMACEUTICALS  
MAJOR RUGBY  
MASTERS DRUG COMPANY  
MCGUFF PHARMACEUTICALS  
MCKESSON  
MEDEFIL, INC.  
MEDIVANT HEALTH  
MEITHEAL PHARMACEUTICALS, INC.  
MODERNA  
NEXUS PHARMACEUTICALS  
NOVADOZ PHARMACEUTICALS LLC  
NOVO NORDISK RARE DISEASE  
OCTAPHARMA  
PAI PHARMA  
PAR PHARMACEUTICAL  
PHARMEX, LLC  
PINE PHARMACEUTICALS  
PINNACLE 1 INVENTORY  
PIRAMAL CRITICAL CARE  
PRECISION DOSE

PROVEPHARM, INC.  
QUICKSORTRX  
RARE DISEASE THERAPEUTICS  
REAL VALUE RX  
REES SCIENTIFIC  
RELIANCE WHOLESALE, INC.  
SAGENT PHARMACEUTICALS  
SANDOZ  
SCA PHARMA  
SKY PACKAGING  
SLATE RUN PHARMACEUTICALS  
SOLA PHARMACEUTICALS  
SOMERSET PHARMA, LLC  
SPENDMEND  
STAQ PHARMA  
STERRX, LLC  
SUN PHARMA  
TAKEDA HEMATOLOGY  
TCC PHARMA  
TECHDOW USA  
TEVA PHARMACEUTICAL  
TOLMAR, INC.  
THE STANDARD DISTRIBUTORS  
TURBARE MANUFACTURING, LLC  
US WORLDMEDS  
VELTEK ASSOCIATES, INC.  
VBI VACCINES INC.  
VIATRIS  
WG CRITICAL CARE  
WINFIELD LABORATORIES, INC.  
XELLIA PHARMACEUTICALS  
XGEN PHARMACEUTICALS DJB, INC.  
ZYDUS PHARMACEUTICALS USA



# Order & Payment Form – EXHIBIT PACKAGES

## 2024 NPPA Conference - August 20-22, Horseshoe Las Vegas

**COMPANY NAME** (for listings): \_\_\_\_\_

**COMPANY WEBSITE** (for listings): \_\_\_\_\_

**EXHIBIT PACKAGE OPTION:**  DIAMOND+  DIAMOND  PLATINUM  GOLD  SILVER  BRONZE

**CORNER/END CAP UPGRADES:**  CORNER, \$300  END-CAP, \$500 (Silver Exhibitors Only)

Exhibit Package Fee: \$ \_\_\_\_\_

Discount Available to deduct:\* \$ \_\_\_\_\_ Code: \_\_\_\_\_

*\*Earlybird discount available when paid in full by April 2 (see page 2 for details & codes).*

Corner/End-Cap Upgrade Fee: \$ \_\_\_\_\_

**Total Due** (Exhibit Package only\*): \$ \_\_\_\_\_

*\*Enter Sponsorship & Promotion orders separately, on Pages 11-12 here.*

**Initial Payment:**  Deposit (half)  In Full: \$ \_\_\_\_\_

**PAYMENT BY:**  CREDIT CARD (all accepted)  ENCLOSED CHECK  CHECK IN PROCESS

**DATE OK TO CHARGE** (Deposit or In-Full)\*: \_\_\_\_\_

*\*For Exhibitor Package payment ONLY. Sponsorships & Promotions Forms are on separate pages here (11-12).*

**CREDIT CARD #:** \_\_\_\_\_

**EXPIRATION DATE (MO/YR):** \_\_\_\_\_ **CARD CODE:** \_\_\_\_\_

**BILLING STREET NUMBER:** \_\_\_\_\_ **BILLING ZIP CODE:** \_\_\_\_\_

**CARDHOLDER NAME LISTING (All):** \_\_\_\_\_

**CARDHOLDER SIGNATURE:** \_\_\_\_\_

**SEND COMPLETED FORMS & SIGNED POLICIES PAGES AS BELOW**

Email: [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)

**SEND CHECKS & MAKE PAYABLE TO:** NPPA (National Pharmacy Purchasing Association)  
4747 Morena Blvd Suite 340, San Diego, CA 92117-3468

**FOR QUESTIONS, CONTACT NPPA OFFICE DIRECTLY**

Phone: 858-581-6373 (8am-4pm Pacific) ♦ Email: [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)

# Exhibitor Contacts - 2024 NPPA Conference

**MAIN COMPANY CONTACT—Must be Representative from Exhibiting Company. (Not for Onsite Booth Reps)**

FIRST & LAST NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

FULL ADDRESS: \_\_\_\_\_

PHONE (w/Extension if have): \_\_\_\_\_

CONTACT ME FOR:  Exhibit Package & Sponsorships/Promos  Booth Orders/Shipping  Billing

**ADDITIONAL COMPANY CONTACT—Must have an Alt Contact (Not for Onsite Booth Reps)**

FIRST & LAST NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

FULL ADDRESS: \_\_\_\_\_

PHONE (w/Extension if have): \_\_\_\_\_

CONTACT ME FOR:  Exhibit Package & Sponsorships/Promos  Booth Orders/Shipping  Billing

**NPPA MEMBER REFERRAL:** Did an NPPA Pharmacy-Member refer you to us? If so, please provide their name and facility, so they can receive credit (does *not* affect your total Exhibit Package costs).

NPPA Member Name: \_\_\_\_\_

Member Facility & City/ST: \_\_\_\_\_

**SEND COMPLETED FORMS & SIGNED POLICIES PAGES AS BELOW**

Email: [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)

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# Order Form – SPONSORSHIPS & PROMOTIONS

## 2024 NPPA Conference - August 20-22, Horseshoe Las Vegas

Company Name: \_\_\_\_\_

Rep Name Completing Form: \_\_\_\_\_

Date of Order: \_\_\_\_\_

**My Order Includes the following checked Sponsorships and/or Promotions (see next page for payment):**

**Scholarship Program:**

- 5 Attendees: \$3,225 (covers 5 registration fees & 4 hotel nights each)  
⇒ *And, get a \$400 discount off your Exhibit Booth package for next year (2025)!*
- 3 Attendees: \$1,935 (covers 3 registration fees & 4 hotel nights each)
- 1 Attendee: \$645 (covers registration fee & 4 hotel nights)

**Lanyards for Badges:**       \$5,000

**Tote Bags:**                       \$3,500 (note: dimensions of bag size must be approved by NPPA)

**Opening Reception:**       \$2,500 (plus two-thirds Catering costs)  
And deposit of \$5,000 in advance to go towards your Catering costs

**Cyber Café:**                       \$1,000

**Hospitality Events:**       1-2 hours: \$1,500       Full day: \$5,000

Type of Event & Requested Date/Time: \_\_\_\_\_

\_\_\_\_\_

**Notepads & Pens:**               \$3,000

**Lap Blankets:**                       \$2,000 (note size must first be approved by NPPA)

**Tote Bag Insert Items:**       \$1,500

Item Description: \_\_\_\_\_

**E-Blast Advertising:**              Varied costs, contact NPPA for Order Form or see website for details

**Exhibitor Directory Booklet:**      Varied costs, contact NPPA for Order Form

**Pop-Up Meeting:**                       Complimentary (& must first be approved by NPPA, details on Page 4)

Type & Requested Date/Time: \_\_\_\_\_

**SEND COMPLETED FORMS & POLICIES PAGES AS BELOW**

**Email: [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)**

**Questions? Call: 858-581-6373 (8am-4pm Pacific)**

# Payment Form – SPONSORSHIPS & PROMOTIONS

## 2024 NPPA Conference - August 20-22, Horseshoe Las Vegas

Company Name\*: \_\_\_\_\_

Rep Name Completing Form: \_\_\_\_\_

Type of Sponsorship or Promo: \_\_\_\_\_

**\*All companies must purchase an Exhibit Package to be eligible for Sponsorship/Promotional add-on's.  
Sponsorships & Promotions must be *paid in full* at time of order.**

**PAYMENT: We Accept All Credit Cards (Visa/MC, American Express, & Discover)**

CREDIT CARD #: \_\_\_\_\_

EXPIRATION DATE (MO/YR): \_\_\_\_\_ CARD CODE: \_\_\_\_\_

BILLING STREET NUMBER: \_\_\_\_\_ BILLING ZIP CODE: \_\_\_\_\_

CARDHOLDER NAME LISTING (All): \_\_\_\_\_

CARDHOLDER SIGNATURE: \_\_\_\_\_

TOTAL AMOUNT TO CHARGE\*: \$ \_\_\_\_\_ DATE OK TO CHARGE: \_\_\_\_\_

**\*Sponsorships & Promotions must be *paid in full* at time of order. For Exhibit Package Fee, see previous page.**

**SEND COMPLETED FORMS & SIGNED POLICIES PAGES AS BELOW**

Email: [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)

**SEND CHECKS & MAKE PAYABLE TO: National Pharmacy Purchasing Association (or "NPPA")  
4747 Morena Blvd Suite 340, San Diego, CA 92117-3468**

**FOR QUESTIONS, CONTACT NPPA OFFICE DIRECTLY**

Phone: 858-581-6373 (8am-4pm Pacific) ♦ Email: [ExhibitInfo@PharmacyPurchasing.com](mailto:ExhibitInfo@PharmacyPurchasing.com)

# Exhibitor Policies Agreement, 2024 NPPA

**DEPOSITS:** Fifty percent (50%) of the total cost of the Exhibit Package must be paid and received with this agreement as a non-refundable deposit. Checks and credit cards are acceptable forms of payment. No invoices will be issued for the deposit amount. Sponsorships & Advertisement options must be paid in full at the time of order.

**DUE DATES & LATE FEES:** Balance of the total fees due will be invoiced and expected in full no later than **July 17**. When you are able to pay in full by **April 15** you may apply the appropriate discount as listed on Page 2, to your initial Exhibit order. Invoices not fully paid by **July 17** will be subject to a 10% late fee. Exhibitors will not be allowed to setup until full payment is received.

**COMPANY TYPES FOR EXHIBITS & SPONSORSHIPS:** Companies that are solely promoting their pharmacy publications are *not* eligible to exhibit or sponsor this event. Press passes will be considered, with limitations.

**CANCELLATION/REFUNDS:** Exhibit packages that are canceled up to **May 15**, will receive a 50% refund on their remaining payment due (after the Deposit portion, which is non-refundable). No refunds will be paid after **May 15**. No credit will be provided for any unused portions of exhibitor packages. Sponsorships & Advertisement options are *non-refundable*. Corner and End-Cap Upgrades may be refundable, at the discretion of the NPPA Conference Team.

**EXHIBIT BOOTH LOCATION & EXHIBIT DAYS/HOURS:** Space assigned will be determined by promptness of deposit payment and company preferences once that time comes to choose at later date (final location may be determined by NPPA as needed). The Vendor-Exhibit Hall will be held Tues. August 20 & Wed. August 21, starting at approximately 1:00pm (*exact start time still TBD*), for 2.5 to 3 hours each day, in Horseshoe Las Vegas Resort Tower Casino-Level Events Center. Check-In at Grand Salon (same level).

**ORDERS FOR BOOTH SETUP & DESIGN/SHIPPING:** Your Exhibit Services Show Kit/Ordering Site, to place your Booth Setup, Design, & Shipping Orders, will come from GES Expo Services via email starting approximately 90 days out from show date. It will be emailed to the person listed on your Order Form as your "Main & Alternate Contacts" for our event. It will include information on drayage, electrical services, furniture rental & more, with a complete list of charges. Note that the hotel has now undergone a \$650 million dollar renovation (done at end of 2022), which includes brand-new carpet in the Casino and all of the convention room meeting spaces, and a new paint job.

**EXHIBIT HALL PASSES FOR ONSITE BOOTH REPS:** We will contact you at a later date to register your Onsite Booth Reps. Exhibitor Badges will *only* be issued to employees or contracted representatives of your company, and Photo ID and business cards will be required upon check-in. Unused Exhibit Hall Passes for Onsite Booth Reps that come with your Exhibitor Package, will not be refunded. **Onsite Reps MUST be made aware of NPPA event times NOT to invite Attendees to during—see following page, where initials will also be required to confirm your understanding & agreement.**

**PHOTO RELEASE:** I hereby give permission for all images of my company representatives that are taken during the 2024 NPPA Conference (through video and photo), to be used by NPPA for the purposes of their promotional materials for the event and the NPPA Website; and I waive any rights of compensation to (however note you may request copies of images you see with your company if NPPA is able to easily provide). **Initial:** \_\_\_\_\_

**LIABILITY INSURANCE:** Exhibitor agrees to obtain and maintain general liability insurance in an amount of no less than \$2 million per incident/occurrence, and cover the operations of the reps in their assigned space. Exhibitor shall provide a Certificate of Insurance naming NPPA/Summerdale Enterprises, Inc. as a certificate holder. Exhibitor agrees to indemnify and hold harmless NPPA from all claims & demands that may be made for injuries to persons or damage to property resulting from acts or omissions of exhibitor or which result from operation of their booth, including the loading, assembly, and unloading of their property by reps or GES Services.

**FORCE MAJEURE:** The parties obligations under this Agreement will be excused if and to the extent any delay or failure to perform such obligations is due to acts of war, terrorism or nature, including hurricanes, tornados, floods, and earthquakes, government actions, or pandemic ("Force Majeure Event"). A party affected by a Force Majeure Event will promptly notify the other Party, explaining the nature and expected duration thereof and such party shall use all efforts to remedy or mitigate such Force Majeure Event and the effects thereof.

**Policies & Agreement Signature/Initials Continued On Page 14**

# Exhibitor Policies Agreement, 2024 NPPA

## EXHIBIT BOOTH SPACE & SET-UP/TEAR-DOWN GUIDELINES

**Check-In for Onsite Booth Reps** starts Monday August 19 in the afternoon, and continues Tuesday morning August 20 until start of Exhibit Hall hours. **Half hour before show start**—at least one of your company's reps must be fully checked in and at your booth in the Exhibit Hall.

**Booths *must* remain in place & manned *through the END* of the second day's official Exhibit hours** on Wednesday August 21, or a \$500 fee will be charged.

**Not following this policy can subject your company to an-Early Booth Tear-Down fee of \$500**, for which your credit card on file will be charged or you will be billed for. **Initial:** \_\_\_\_\_

Companies *cannot* combine to share exhibit space or packages.

Exhibitors agree not to erect a structure that obstructs the line of sight to adjacent booths. Activities taking place at your booth must be fully contained within the size booth you ordered and not protrude into aisles or other booths.

## EXHIBITOR INVITES TO ATTENDEE DURING NPPA EVENTS

**Exhibitors & ALL Onsite Booth Reps** must agree **NOT** to invite NPPA Attendees to events that **conflict** with any of the following: Opening Reception for Attendees; Exhibit Hall hours; and Educational Sessions for CE.

**Exhibitor invites to NPPA attendees for outside events must NOT be scheduled on the following dates/times (still subject to change for some end times—see NPPA to confirm at a later date):**

- **Opening Reception for Attendees**—Monday, August 19, from 5:00pm to 8:00pm
- **Exhibit Hall**—Tue. August 20, from 1:00pm to 4:00pm (*subject to change by few minutes*)
- **Exhibit Hall**—Wed. August 21, from 1:00pm to 3:30pm (*subject to change by few minutes*)

**Flexible Times, for which Attendees can decide which they'd prefer to partake of (yours or NPPA's):**

- **Breakfasts**—provided on Tuesday & Wednesday from 7:30am to 8:30am and Thursday from approximately 8:00am to 9:15am (*Thursday breakfast exact time still TBD*).
- **Lunches**—provided on Tuesday, Wednesday & Thursday at varying times TBD (approx. 12pm-1pm on Tuesday & Wednesday, and approx. 11:30am-12:30pm on Thursday).

If you or any of your company's Onsite Booth Reps invite Attendees to a meal or outside event during the above breakfast or lunch times, please remind Attendees to alert NPPA so that we can change their previously provided RSVP's to the meals that come with their registration.

**Not following these policies can subject your company to a Conflicting Event fee of \$3,000**, for which your credit card on file will be charged or you will be billed for. **Initial:** \_\_\_\_\_

As a representative of the exhibiting company, myself & my reps agree to the terms of this contract:

**EXHIBITING COMPANY NAME:** \_\_\_\_\_

**YOUR NAME (in print):** \_\_\_\_\_

**YOUR SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_