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Educational Program Lectures



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Understanding The Drug Formulary Decision-Making Process In Pharmacy

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Learning Objectives

- Discuss the pharmacy formulary decision making process.
- Identify contributions Pharmacy Buyers can make when considering addition of medications to formulary.
- Describe the cost/benefit analysis of medication use.

PAP Rational Pharmacy Purchasing Association

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Audience Participation

■What strategies are currently incorporated at your institution related to medication formulary decision making?



What is a Formulary?

"A formulary is a continually updated list of available medications and related information, representing the clinical judgment, resulting from a review of the clinical evidence, of physicians, pharmacists, and other clinicians in the diagnosis, prophylaxis, or treatment of disease and promotion of health."



ciccarello C, et al. Am J Health Syst Pharm. 2021 May 6;78(10):907-918

Governance Process

- The Pharmacy & Therapeutics (P&T) committee oversees formulary and medication management
 - Multidisciplinary team
 - Establishes formal appointments
 - Evaluates potential conflicts of interest
 - Considers all areas of the health-system
 - Distributes education pertaining to decisions made



Formulary Considerations

- FDA-approved prescribing information
- Clinical trial and comparative evaluation
- Clinical guideline updates
- Pharmacoeconomic considerations
- Medication use evaluations
- Impact on workflow
- Medication availability
- Restrictions



Ciccarello C, et al. Am J Health Syst Pharm. 2021 May 6;78(10):907-918

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Discrepancies in Formulary Decision Making

- Evaluated 24 P&T meetings at 3 different sites
- Discussions were assigned to 7 categories
 - Evidence of need
 - Efficacy/indications
 - Safety
 - Misuse potential
 - Cost issues
 - Committee decision-making issues
 - Operational and implementation considerations
- Inconsistent time spent on each category

Schiff GD, et al. Am J Health Syst Pharm. 2019 Apr 8;76(8):537-542

New Medication Evaluation

- Innovation vs. "me-too" drug
 - Are there other medications within this class?
 - Does it have a unique mechanism of action?
- Clinical efficacy
- Adverse effects and drug-drug interactions
- Dosing and monitoring
- Cost
- Workflow impact



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Example of New Medication Evaluation

	Linezolid	Tedizolid
Therapeutic class	Oxazolidinone	Oxazolidinone
Spectrum of activity	MRSA, VISA, VRSA VRE	MRSA, VISA, VRSA VRE
Clinical pearls	Serotonin syndrome (DDI); thrombocytopenia; peripheral neuropathy; optic neuritis	Less MAO inhibition; less cumulative toxicity = less hematologic reactions
Dosing	600mg IV/PO q12h	200mg IV/PO daily
Price (per vial) Price (per tablet)	\$22.33 \$4.73	\$345.06 \$433.19
Price (daily IV) Price (daily PO)	\$44.66 \$9.46	\$345.06 \$433.19
Formulary consideration	Yes	No



Example of New Medication Evaluation							
	Vancomycin	Daptomycin	Dalbavancin	Oritavancin			
Therapeutic class	Glycopeptide	Lipopeptide	Lipoglycopeptide	Lipoglycopeptide			
Spectrum of activity	MRSA	MRSA VRE	MRSA, VISA VanB	MRSA, VISA, VRSA VanA, VanB			
Clinical pearls	Nephrotoxicity; "red man" syndrome	CPK elevation; sequestered by lung surfactant	Renal dosage adjustment; 30 min infusion	aPTT interaction; 3 hr infusion			
Dosing	15mg/kg IV q12h	4mg/kg IV daily	1500mg IV x1	1200mg IV x1			
Price (per vial)	\$3.02 (1000mg)	\$445.49 (500mg)	\$1316.25 (500mg)	\$915.40 (400mg)			
Price (daily)	\$6.04	\$445.49	\$3948.75	\$2746.20			
Formulary consideration		Yes, restricted	No, outpatient	No, outpatient			

Example of New Medication Evaluation					
	Colistimethate sodium	Ceftazidime/avibactam			
Therapeutic class	Polymyxin	Cephalosporin			
Spectrum of activity	Pseudomonas sp. Acinetobacter sp. ESBL, CRE	Pseudomonas sp. ESBL CRE			
Clinical pearls	Very bactericidal activity; nephrotoxicity; neurotoxicity; considered a last-line agent	2-hour infusion			
Dosing	2.5-5mg/kg/day IV in divided doses	2.5g IV q8h			
Price (per vial)	\$10.22 (150mg)	\$333.74			
Price (daily)	\$20.44-\$30.66	\$1001.22			
Formulary consideration		Yes, restricted			

Existing Medication Evaluation

- Same information evaluated as a new medication
- Generic availability / formulation change
- Utilization
- Therapeutic class reviews
- Medication use evaluations
- Clinical literature or guideline updates



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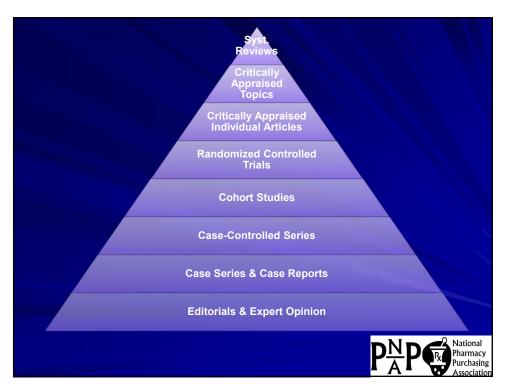
Generic Name	Omeprazole	Lansoprazole	Esomeprazole	Pantoprazole	Rabeprazole	Dexlansoprazole
Brand Name	Prilosec, Zegerid	Prevacid, Prevacid SoluTab	Nexium	Protonix	Aciphex	Dexilant
Dosage Forms and Strengths Available	10mg, 20mg, 40mg DR caps; 2.5mg, 10mg/pkt DR susp; 20mg, 40mg caps; 20mg ODT; 20mg, 40mg/pkt susp,	15mg, 30mg DR caps; 15mg, 30mg ODT;	20mg, 40mg DR caps; 2.5mg, 5mg, 10mg, 20mg, 40mg/pkt DR susp, 20mg, 40mg powder for inj	20mg, 40mg DR caps; 40mg/pkt susp; 40mg IV	5mg, 10mg DR caps (sprinkle); 20mg DR tabs	30mg, 60mg DR caps
Indications	X = FDA-approved indic	ation * = non-FDA-	approved indication -= r	no indication		
Duodenal Ulcer	X	X	X		X	
Peptic Ulcer Disease (Eradication of H. pylori)	x	X	×		X	
Gastric Ulcer	X	X	X		*	
Erosive Esophagitis	X	X	X	X	X	X
Symptomatic Gastroesophageal						
Reflux Disease GERD	х	X	X	X	X	X
Zollinger-Ellison Syndrome (hypersecretory)	X	Х	X	X	Х	-
Upper GI Bleed Risk Reduction in Critically ill	*	*	*	*	-	-
NSAID-associated gastric ulcer	*	X	X	*	-	-
Heartburn (OTC labeling)	X	х х -			-	X
Other Potential Off-Label Uses	Gastritis	Gastritis	Gastritis Gastritis		Gastritis	Gastritis
Dosing Frequency Range	Daily - BID	Daily - q8h	Daily - BID	Daily - BID	Daily - BID	Daily - BID
FDA Approved (Y/N)	Y	Y	Y	Y	Y	Y
Available in UD barcode (Y/N)	Y	Υ	Υ	Y	-	-
Generic Availability (Y/N)	Υ	Υ	Y	Υ	Υ	N
HealthTrust Contract (Y/N)	Y	Υ	Υ	Y	Y	N
Cost/Lowest UD (\$)	Cap: \$0.13- \$0.20 Pckt:: \$22.94 to \$133.00	Cap: \$0.62 ODT \$8.34	Cap: \$5.18 Pckt: \$8.34	Cap: \$0.12-\$0.14 Pckt: \$12.54	N/A	N/A
Cost/Bulk (\$)	Cap: \$0.04-\$0.11	Cap: \$0.17-\$0.19	Cap: \$0.26- \$0.31 Inj: \$2.54	Tab: \$0.05-\$0.09 Inj: \$2.54	Tab: \$0.31	\$8.71
Avg Cost/Day (\$)	Cap: <\$1 Packet: \$22.94 to \$133.00	Cap: <\$1 ODT: \$8.34	Cap: <\$1; Inject: <\$5 Packet: \$8.34	Tab: <\$1 Inj: <\$3.00 Packet: \$13.17	<\$1	<\$18
					PAP	Pharmacy Purchasing Association

Clinical Literature Evaluation

- Goal: to optimize appropriate medication use and improve quality of patient care
- Literature strength of evidence ranges
- FDA-approved prescribing information
- Therapeutic class reviews
- Pharmaceutical company medication dossiers should be used with caution



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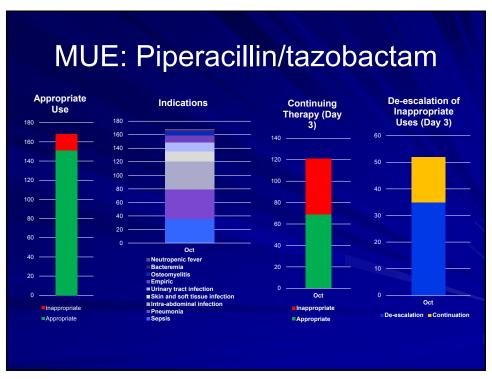


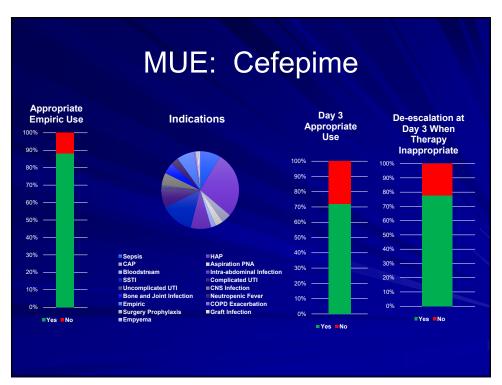
	Omeprazole	Lansoprazole	Esomeprazole	Pantoprazole	Rabeprazole	Dexlansoprazole						
Pregnancy Risk Category	С	В	С	С	СВ							
Lactation (Y/N)			Us	se with caution								
Severe drug-drug interactions	affinity to cytoc bleeding, H. py Concomitant ac	Concomitant use of PPIs with thienopyridines (e.g., clopidogrel) could be justified in patients without strong affinity to cytochrome CYP2C19 and with high risk of bleeding (e.g., patients with prior upper gastrointestinal bleeding, H. pylori infection, advanced age, steroid treatment, and nonsteroidal anti-inflammatory drug use). Concomitant administration of PPIs and high dose methotrexate may elevate / prolong serum methotrexate concentrations and increase the risk of methotrexate toxicity.										
Black box warnings/ Key Cl, warnings, precautions	bone fracture n therapy may co	nay be increased	in patients who ta	ke PPIs at high do	se and/or long-terr	s taking PPIs. The risk of n therapy. Long-term ay be associated with an						
Most Common Adverse Events	Adults 65 years infection, pneu		nore vulnerable to I	nip fractures, cardia	ac events, iron defi	ciency, C. difficile						
Potential for Errors: Sentinel events/ ISMP Alerts/LASA				e - fomepizole; pro ilosec; Prilosec – P		Protonix – Lotronex;						
Pediatric Dosing (Y/N with age range)	Y 2-16 yrs	Y 1-11yrs; 12-17 yrs	Y 1 mo to < 1 yr; 1-17yrs;	Y 5-16 yrs	Y 1-11 yrs ≥12 yrs	N						
Geriatric Dosing (Y/N)	Υ	Υ	Υ	Υ	Υ	N						
Dose Adjust in Renal Dysfunction (Y/N)	N	N	N	N	N	N						
Dose Adjust in Hepatic Dysfunction (Y/N)	N	N	Y	N	N	Υ						
Time to Peak	0.5 – 3.5 hrs	1.7 hrs	1-1.5 hrs	2.5 hrs	Tab: 2-5 hrs Cap: 1-6.5 hrs	Peak 1: 1-2 hrs Peak 2: 4-5 hrs						
Half Life	0.5 – 1 hr	1.5 +/- 1 hr	1.5-2 hrs	1 hr; 3.5-10 hrs w/ CYP2C19 deficiency	1-2 hrs	1-2 hrs						

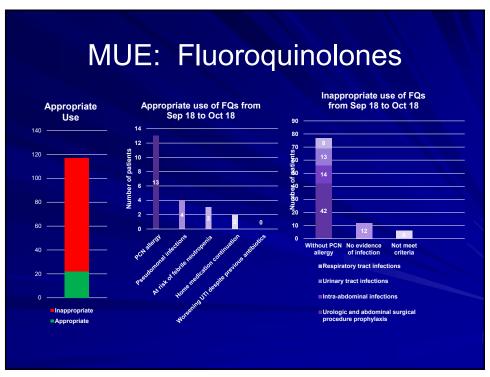
Medication Use Evaluations

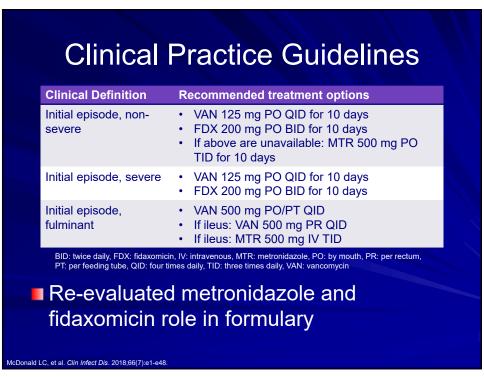
- Internal quality evaluation of medications
- Used to measure outcome of medications
 - Adverse effects
 - Patient outcomes
 - Clinical efficacy
 - Appropriateness of use
 - Adherence to policies
 - Cost analysis











Pharmacoeconomic Considerations

- Cost-minimization analysis
 - For medications therapeutically equivalent
- Cost-benefit analysis
 - For medications not therapeutically equivalent
- Cost-effectiveness analysis
 - Amount spent to achieve an outcome
- Cost-utility analysis
 - Amount spent to improve quality-adjusted life years



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Ready to Use Products

- Minimizes risk of medication errors
- Improves workflow efficiency
 - Increase ease of access
 - Decrease pharmacy demand
- Allow for better inventory control tracking
 - Decrease medication waste
- Enhance stability data
- Potentially more costly



Hepler CD, et al. Am J Hosp Pharm. 1990;47:533-43. ASHP. Am J Health Svst Pharm. 2013;70:448-552.

Audience Participation

- Which strategy do you think is most important to consider in relation to medication formulary decision making?
- What ready-to-use products do you wish was available that is currently not available?



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Minimizing Formulary

- Therapeutic interchange
- Criteria for use
- Restricted medications
 - By medical specialty
 - Limited to specific patient units
 - Require escalation by pharmacy or medical director
- Non-formulary classification



	Th					ic		n	tercl		<u> </u>				
CATEGORY	GENERIC	BRAI		DRM AGE	ROU	TC	FRE	0	GENERIC	BRAND	DOSE	ROUT	F FREQ		
			-	80 MG	PC		DAIL	-	ATORVASTATI N	LIPITOR	10 MG	PO	DAILY		
	FLUVASTATIN	LESC	OL	20 MG 40 MG 10 MG	PC PC		DAIL DAIL DAIL	Ϋ́	PRAVASTATIN	PRAVACHOL	10 MG 20 MG 10 MG	PO PO	DAILY DAILY DAILY		
	MEVACOR	LOVAS	TATIN	40 MG	PC		DAIL		ATORVASTATI N	LIPITOR	10 MG	PO	DAILY		
HMG-COA				20 MG 80 MG 2 MG	PC PC)	DAIL DAIL DAIL	Ϋ́	PRAVASTATIN ATORVASTATI	PRAVACHOL LIPITOR	20 MG 20 MG 10 MG	PO PO	DAILY DAILY DAILY		
REDUCTASE INHIBITOR	PITAVASTATIN	LIVA	LO	1 MG 4 MG	PC		DAIL	Y	PRAVASTATIN	PRAVACHOL	20 MG 20 MG	PO PO	DAILY DAILY		
	ROSUVASTATI N	CRES	RESTOR 20		PC PC PC)	DAIL DAIL DAIL	Y Y	ATORVASTATI N	LIPITOR	10 MG 20 MG 40 MG 80 MG	PO PO PO	DAILY DAILY DAILY DAILY		
	OIAN/AOTATINI			ZOCOR		40 MG 5 MG 10 MG 20 MG	PC PC	DA DA	DAIL	Y LY	PRAVASTATIN	PRAVACHOL	10 MG 20 MG 10 MG	PO PO PO	DAILY DAILY DAILY
	SIMVASTATIN	200	UK	40 MG 80 MG	PC		DAIL	Y	ATORVASTATI N	LIPITOR	20 MG 40 MG	PO PO	DAILY DAILY DAILY		
FLUOROQUINOLO E + METRONIDAZOLE	METRONIDA	AZOLE DXACIN	ANY D	OSING	IV	ANY FREQ NCY	UE		PIPERACILLIN TAZOBACTAM	3.375G	IV	Q8H	WHEN USED FOR GI INFECTIONS (EXCEPT C DIFF) IF NO PENICILLIN ALLERGY		
FLUOROQUINOLO E + METRONIDAZOLE	METRONIDA	AZOLE DXACIN	ANY D	OSING	IV	ANY FREQ NCY	UE	N	CEFEPIME + METRONIDAZOLE	1 G + 500 MG	IV	Q6H + Q12H	WHEN USED FOR GI INFECTIONS (EXCEPT C DIFF) AND PENICILLIN BUT NO CEPHALOSPORI N ALLERGY		

	Cr	iteria for Use	
		ANALGESICS	
DRUG	CRITERIA FOR USE	CAUTION & MONITORING	ACTIONS TO TAKE
Acetaminophen (Ofirmev)	Perioperative or in PACU post-operati for pain or as an antipyretic For pain or as an antipyretic 24 hours op ONLY when the patient is strictly N and unable to use rectal route (and ar NSAID is contraindicated). As an antipyretic, it may be considere use in febrile patients who meet the a the following 3 requirements:	clinically significant differences between IV acetami other currently available treatment modalities PO Studies have not been able to show clinically releva improvements in opioid related events such as LOS, PONV, sedation, or pruntus with the use of IV aceta di for For moderate to severe pain management, it has no clinically significant opioid sparing affects and thus should remain the preferred treatment option.	inophen and order will ensure criteria for use are met. Int > If it is not clear that the criteria for use have been me the pharmacist will contact to shown the physician for clarification
	AN	TIHYPERTENSIVE/VASODILATOR/ANTIARRHYTHMICS	
DRUG	CRITERIA FOR USE	CAUTION & MONITORING	ACTIONS TO TAKE
Nitroprusside (Nipride)	Recommending to discontinue and use the many alternatives are available for hypertensive emergencies	Liver failure – cyanide accumulation Renal failure – thiocyanate accumulation Can draw serum cyanide and thiocynate concentrations to monitor Toxicity associated with prolonged infusions (> 72 hr) or high doses (> 3 mcg/kg/min) May result in coronary steal	 The pharmacist should recommend to discontinue and use an alternative (i.e. nicardipine, esmolol, labetalol, metoprolol etc)

Restricted Medications

Attachment A. Antimicrobials with Restricted Criteria					
Antibiotics	Criteria for Use				
Ceftolozane-	Non-formulary criteria:				
Tazobactam	Pan-resistant Pseudomonas aeruginosa that is only sensitive				
	to ceftolozane-tazobactam (may be susceptible to colistin)				
	Ensure documented susceptibility				
	or susceptibility test ordered with				
Marananam	microbiology laboratory				
Meropenem- Vaborbactam	Non-formulary criteria 1) Positive cultures with carbapenemase-producing (i.e. ESBL or CRE; NOT Acinetobacter sp.) or other Gram-negative pathogens resistant to other treatment options (may be susceptible to colistin) 2) Preferred over ceftazidime/avibactam 3) Ensure documented susceptibility or susceptibility test ordered with microbiology laboratory				
Aztreonam	Approved criteria: 1) Ig-E mediated hypersensitivity reaction to penicillin 2) Documented true allergy or intolerance to penicillins, cephalosporins and carbapenems				
Intravenous doxycycline	Approved criteria: 1) Unable to use azithromycin for atypical pneumonia coverage due to QTc > 500 msec AND unable to tolerate oral antibiotics				

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Buyer Impact

- Evaluate medication shortages
 - Ceftolozane/tazobactam
 - IV pantoprazole, famotidine
 - IV hydralazine
 - Bupivacaine
- Assess generics or alternatives
 - Posaconazole generic availability
 - Brovana to Perforomist conversion
 - Biosimilars



Summary

- Many factors are considered when evaluating medications for formulary
- Multidisciplinary team should be formed to make formulary decisions
- Buyers have an important role in relation to medication formulary



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Questions?

