

National Pharmacy Purchasing Association (NPPA)



2021 NPPA Conference & Membership Brochure

Join your Pharmacy Buyer colleagues from across the nation, at the **24th Annual, 2021 NPPA Conference**, this **August 17 through 19**, at Bally's Las Vegas (with an optional **340B University** event on **August 16**, offered by Apexus). All NPPA Conference educational sessions highlight the issues of pharmacy purchasing, and come with **8-11 hours** of ACPE-accredited CE units for pharmacy recertification (including "Law" CE).

Become a new Member of NPPA (the National Pharmacy Purchasing Association), to save on your registration fee to attend our 2021 Conference, get 10 issues a year of our official publication Pharmacy Purchasing Outlook, and support your profession's Association!

Call NPPA or See our Website to Join as New Member
Or Get Notified on Details of 2021 Conference Opening! (January 2021)
(see contact info below)



Website: www.PharmacyPurchasing.com ("Join NPPA" page for membership info/orders; Home Page to signup on our mailing list)

Phone: 888-544-NPPA **Email:** Info@PharmacyPurchasing.com

NPPA (National Pharmacy Purchasing Association)
4747 Morena Blvd. Suite 340, San Diego, CA 92117-3468

Become a Member of NPPA...

To SAVE on Conference Registration Fees...

Receive Annual Publication, & More Benefits!

HOW DO I SAVE?

By becoming a member of NPPA, not only are you supporting the advancement of the Pharmacy Purchasing Profession and joining your buyer colleagues, but you will **also** become eligible to receive a **DISCOUNT on Attendee Registration** to our NPPA Conferences.

Adding a new NPPA membership to your Attendee Conference Registration (\$125/year), is **actually LESS** of a total cost than only registering to attend as a non-member. NPPA membership includes a subscription to our member-publication and other benefits (see below). That's right—you receive **MORE for less!**

Full NPPA Pharmacy & GPO Member Benefits

- Membership in NPPA, first association of Pharmacy Buyers
- Includes 10 editions/year of member-publication *Pharmacy Purchasing Outlook (PPO)*
- Receive digital interactive PDF versions of all *PPO* editions
- Receive RxBuyer eNews, a periodic e-newsletter
- Eligible for nomination to Outstanding Buyer of Year Award Program, which comes with cash prizes for Top 3 placements
- Lower Member Registration Fee for Annual NPPA Conference (membership status must be current during month of August)
- Access to the Members-Only section of the NPPA website, www.PharmacyPurchasing.com
- Specific Pharmacy Buyer info & opportunities for education, networking, career growth, and ACPE-accredited CE units



NPPA Member Testimonials

"Wow! As a long-time member and conference attendee, NPPA has been very helpful to me and my job position, even from the start. They have been a great resource for product information as well as networking with other pharmacy buyers. After my first NPPA Conference, I felt much better knowing I was not alone in my quest to manage product shortages and backorders. I have even been able to keep in contact with some of the other buyer-attendees I meet at the event. We talk about how we handle issues that come up on the job, and try to help solve each other's problem. In addition, the NPPA member-publication *Pharmacy Purchasing Outlook*, is informative and discusses topics that pertain to buyers. "

Jeffrey Brown, CPhT, Pharmacy Buyer
Carolinas Hospital System-Marion, Mullins, SC

"The NPPA Conference provides so very much for us buyers. Each year I come home with my head swimming from all the changes I can see making for our Pharmacy."

Bobbi Holthaus, CPhT, Pharmacy Buyer
Wilson Memorial Hospital, Sidney, OH

No national pharmacy organization we know of fully recognizes the crucial importance of pharmacy purchasing. However, NPPA asserts that pharmacy purchasing is the most important specialty in Pharmacy. We invite you to join your fellow buyer colleagues in NPPA, and help us participate in the progress of this important field.

"Pharmacy purchasing is a profession that has for too long been ignored. We are out to change that."

Dale J. Kroll, Founder, President & CEO of NPPA

Example: *Previous* CE Program & Events (2019 NPPA Conf.)

2021 Program Expected To Be Available In April 2021

*8-12 ACPE-accredited CE units expected to be available, including “Law”,
For Pharmacy Tech/Buyers (& at least half or more also for Pharmacists).*

LEAN Organization Tools To Maximize A Pharmacy Buyer's Time

Debra Carlson, CPhT, Health System Pharmacy Inventory Specialist,
Bend Hospital-St. Charles Health System, Bend, Oregon

Inventory Management In The ADC & Its Effects On Pharmacy Inventory

Cynthia E. Gunn, CPhT, Division Pharmacy Inventory & Automation Specialist,
HealthTrust Purchasing Group, Denver, Colorado

How To Prepare For Natural Disasters Such As Hurricanes, In Hospital Pharmacies

Jaime Bracero, PharmD, CPh (Consultant Pharmacist), Pharmacy Manager

David Allen, CPhT, Pharmacy Buyer

Halifax Health Medical Center, Daytona Beach, Florida

New Antimicrobial Drug Agents On The Horizon

Jonathan Cho, Pharm.D., MBA, BCPS, Clinical Pharmacist, Assistant Professor of Infectious
Diseases, Ben & Maytee Fisch College of Pharmacy, The University of Texas, Tyler, Texas

The New Hazardous Waste Pharmaceutical Rule: Bane Or Blessing? (Law CE*)**

Charlotte A. Smith, R.Ph., MS, President, GreatWorks LLC, Wauwatosa, Wisconsin

Automation In Today's Pharmacy

Bell Hoy, CPhT, Pharmacy Purchasing Manager

Britney Backus, CPhT, Pharmacy Inventory Coordinator

The James Comprehensive Cancer Center at The Ohio State University Wexner Medical Center,
Columbus, Ohio

Utilization Of Radio Frequency Identification (RFID) In Pharmacy

Jaime Bracero, PharmD, CPh (Consultant Pharmacist), Pharmacy Manager

David Allen, CPhT, Pharmacy Buyer

Halifax Health Medical Center, Daytona Beach, Florida

Inventory Management Strategies, With A Comparison Of Periodic & Perpetual Systems

Delorice Robb, RPhT, Division Pharmacy Analyst, HealthTrust Supply Chain,
East Florida Division, Miramar, Florida

Standardizing Vaccines & Cost Savings Opportunities

Shannon Coulter, Pharmacy Procurement Agent, Dignity Health Medical Foundation,
Sacramento, California

How To Leverage The Power Of A Health System

Margon Dillard, CPhT, CSSBB (Certified Six Sigma Black Belt), Linzer-Dillard Consulting,
Richmond, Texas

Kristal Frey, MBA, Network Pharmacy Business Manager, St. Luke's University Health
Network, Allentown, Pennsylvania

How Similar Is A Biosimilar?

Sophia Zhang Humphreys, Pharm.D., MHA, Director of Pharmacy Clinical Services,
Providence St. Joseph Health System, Renton, Washington

6-Sigma Process Improvement - Maximizing Your Workflow

Margon Dillard, CPhT, CSSBB (Certified Six Sigma Black Belt), Linzer-Dillard Consulting,
Richmond, Texas

Joshua Ward, PharmD, MBA, BCPS, Business Operations Manager, New Hanover Regional
Medical Center, Wilmington, North Carolina

Wholesaler & GPO Breakout Sessions (2 separate sessions, with top Wholesalers & GPO's participating)

Vendor-Exhibit Hall on 2 days, after lectures end

Opening Reception for Attendees

24th Annual NPPA Conference

August 17-19, 2021 – Bally's Las Vegas

Come join hundreds of your Pharmacy Purchasing Professional colleagues to network & learn the latest trends in Pharmacy Purchasing. Meet with 100 to 115 exhibiting vendor companies who serve hospitals and health systems; as well as your GPO & Wholesaler reps, in our official GPO & Wholesaler Breakout Sessions. Make plans now to join us in August 2021!

Add a new or renewing NPPA Membership to get a discount on your registration. As a member, you'll stay informed of the latest new product approvals to save money for your facility, and help in our mission to get Buyers the recognition they deserve within the world of Pharmacy. See more on Page 2, or our website.

Here are some NPPA Conference highlights:

- **Pharmacy Buyer Training & Improvement**—education tailored specifically to the needs of the Pharmacy Procurement Specialist.
- **100 to 115 Pharmaceutical Company Exhibitors**—to meet & view their products & services.
- **1 Meal Per Day Included in Registration fee (plus Opening Reception)**—unlike most conventions.
- **Comes with 8-11 units of ACPE-accredited Pharmacy CE's**—for recertification (for Technicians & some also for Pharmacists), including the mandatory 1-hour of Pharmacy Law.
- **Conference Start & End Times**—for 2021, program begins on Tuesday, August 17 at 8:30am and ends on Thursday, August 19, midday (*final end time still TBD*).
- **GPO & Wholesaler Breakout Sessions**—usual participants are Wholesaler companies Amerisource-Bergen, Cardinal Health, McKesson; and GPO's HealthTrust, Intalere, Premier, Vizient.
- **Optional "340B University" sponsored by Apexus LLC**—Apexus will return with us again in 2020 for this optional add-on event, held the day before the start of NPPA Conference (Monday, August 16), at no additional cost to you (*registration is comped by Apexus*).

Comments From Past Attendees

- "We need to get most or all, of our Buyers to attend NPPA's worthwhile Conference." (By David Billing, MS, R.Ph., Pharmacy Director of DePaul Medical Center in Bridgeton, MO, part of the SSM Healthcare system.)
- "I have really learned and benefited a lot from the NPPA Conference educational sessions. In addition, I discover a lot just from being around other pharmacy buyers in attendance there, hearing how they handle situations that come up in their facility. It is such a joy to be around people in the same work environment and level."
- "I do not even know where to start! Attending the NPPA Conference has truly made me a much better pharmacy buyer. I have learned how to save money, look at things in a different way to improve our work flow, how to generate more revenue for us, and how to put it all in use on a daily basis—I have even found ways to charge for items we just wrote off in the past! This conference provides so very much for us buyers, that I come home with my head swimming with all the changes I can see us making; and truly feel that my attendance there is the single most significant thing that helps our pharmacy department improve."
- "I have greatly appreciated the updates and new information that I receive in NPPA's educational sessions. It seems that I always come back with good suggestions, ideas, and programs that I was able to share with our pharmacy director and technicians. This conference helps to expand my experience on the job and better educate myself, so I can improve and better my pharmacy department and hospital as a whole."