

24th Annual 2020 NPPA Conference



Exhibitor Prospectus – Booths, Sponsorships & Promotional Opps

The 24th Annual 2020 NPPA Conference (National Pharmacy Purchasing Association) offers your company the chance to come together with the key pharmacy purchasing decision-makers across the country (in pharmacies mainly from the institutional setting of hospitals, medical centers, health systems, clinics); as well as executives from the leading GPO companies who negotiate drug contracts for health systems.

Interact with 350+ pharmacy purchasing professionals—all of which are your company's target audience, while presenting your products and services in our Vendor-Exhibit Hall on August 11 & 12 (for 2.5 to 3 hours each day). In addition to an Exhibit Booth Package, a wide variety of Sponsorships & Promotions are also available (see details within).

Exhibitors continue to tell us this is the **best** pharmacy convention they attend all year!

August 11-13, 2020 • Bally's Las Vegas



Contact: NPPA (National Pharmacy Purchasing Association)

Phone: 858-581-6373 (from 8am to 4pm Pacific Time)

Email: ExhibitInfo@PharmacyPurchasing.com

NPPA Website (for more info): www.PharmacyPurchasing.com

EXHIBITOR PACKAGES & INCLUSIONS

2020 NPPA Conference - August 11 & 12 (exhibit days)

WHAT'S INCLUDED?	DIAMOND PLUS	DIAMOND	PLATINUM	GOLD	SILVER	BRONZE
Exhibit Booth Size *Only 2 Available	20x20* Prime Location	20x20	10x40	10x30	10x20	10x10
Exhibit Package Fee (must pay in full by July 24)	\$23,000	\$19,200	\$15,200	\$11,400	\$7,600	\$3,800
NEW EXHIBITOR DISCOUNT When Paid in Full By June 1 Use Discount Codes Here	\$600 Off "DIAM+600"	\$500 Off "DIAM500"	\$400 Off "PLAT400"	\$300 Off "GOLD300"	\$200 Off "SILV200"	\$100 Off "BRON100"
Company Logo on Cover of Attendee Program Binder	Yes	Yes	Yes			
Full Page Ad in NPPA- member-publication PPO (through December 2020)	3	2	1			
Support Ribbons on Rep Badges	Yes	Yes	Yes			
Ad Page/s in Attendee Binder	3	2	1	1		
Logo/Link on Sponsor Directory of NPPA Website (thru Sept. 2020)	Yes	Yes	Yes	Yes		
Company Name on Promotional Materials in PPO (thru Sept.)	Yes	Yes	Yes	Yes	Yes	
Sponsorship Ribbons For Reps with Sponsorships (as on Page 3, Tote Bags, Lanyards, etc.)	Yes, if applies	Yes, if applies	Yes, if applies	Yes, if applies	Yes, if applies	Yes, if applies
Company Name in Exhibitor List on NPPA Website (all year)	Yes	Yes	Yes	Yes	Yes	Yes
6' Skirted Table, 2 Chairs, Waste-Basket, Signage on Booth Drape (In Fully Carpeted Exhibit Hall)	Yes	Yes	Yes	Yes	Yes	Yes
Onsite Rep Passes for Exhibit Hall	30	25	20	15	10	5
Single Session Tickets For Reps (Access to 1 Educational Session)	30	25	20	15	10	5

SPONSORSHIPS AVAILABLE

2020 NPPA Conference, August 11-13



SCHOLARSHIP PROGRAM SPONSOR– \$3,518.20 for 5 Awardee Scholarships Reg & Hotel* (multiple companies)

- For Under-Funded Attendee-Facilities (to help Attendees not to pay out-of-pocket when facility won't cover).
- Your Company gets Recognition in Conference Attendee Program Binder, during Conference Opening Session, Poster Signage in Lecture Hall, on the NPPA Website, and in NPPA's member-publication (*PPO*).
- Receive a complimentary E-List of Scholarship Awardees.
- Contribute 10 or more Scholarships to Receive a \$400 discount off *NEXT* year's (2021) Exhibit Package.
*Each Scholarship Award covers 1 Attendee Registration & 4 Hotel Nights.
(\$89/night+tax, under NPPA's Group Room Block, not including Resort Fee)

BADGE LANYARDS SPONSOR– \$5,000 (1 company)

- Each Attendee & Exhibitor Rep will receive one of your Lanyards that holds their Name Badge (which must be worn at all times during the event).
- Lanyards are provided by you in quantity of 900, with your Company Name/Logo on them.
- See NPPA for options on Lanyard type/style.

PROGRAM BINDER SPONSOR– \$3,000 (1 company)

- Your Company's 1 page Ad will go on the Back Cover of Program Binders that each Attendee receives.
- Includes 1 complimentary Binder Ad Page (inside Program Binder), worth \$600.
- Ad will be printed and provided by you in quantity of 375.
- Or for printing, request a quote from NPPA's local printer (*cost will be billed to you separately*).

TOTE BAGS SPONSOR– \$3,500 (1 company)

- Tote Bags are provided to all Attendees, to hold Program Binders with Agenda & other materials.
- Design Tote Bags to Highlight your Company & Products*.
- Tote Bags will be provided by you in quantity of 375 (*dimensions of bag size must be approved by NPPA).

CYBER CAFÉ SPONSOR– \$1,500 (1 company)

- NPPA's Cyber Café will be available for Attendee use over *all* of the main event days.
- Your Company Name or Logo can be used as the Screensaver on the Computer Screens.
- Your Company's Website may be used as the Home Page.

HOSPITALITY EVENT SPONSOR– \$1,500 (multiple companies/events, but space is limited)

- Meeting space rental provided at no cost (only when in one of meeting rooms at Bally's).
- Event Promotion: on our Website, Agenda, Program Binder, and NPPA's member-publication before the event (either off-site or at Bally's).
- Includes Attendee E-Vite—\$250 value, *only* when in one of *Bally's meeting rooms*.

Also note: Date/Time must first be approved by NPPA (so it does not conflict with hours of Exhibit Hall, Opening Reception (unless sponsoring it), Educational Program, & other confirmed events).

**SPONSORSHIPS & PROMOTIONAL OPPORTUNITIES ARE NON-REFUNDABLE
& MUST BE PAID IN FULL AT TIME OF ORDER**

PROMOTIONAL OPPORTUNITIES

2020 NPPA Conference, August 11-13



NOTEPADS & PENS FOR ATTENDEES IN LECTURE HALL – \$3,000 (1 company)

- Your Company Logo on Notepads & Pens that Attendees use during the Educational Sessions.
- Notepads & Pens are provided by you, in quantity of 450 minimum (*or more if able, especially pens*).

TOTE BAG INSERTS – \$1,500 (multiple companies, but space is limited)

- Provide us with a small item to insert in the official Attendee Tote Bag, in Quantity of 400.
- Each Attendee Registrant receives a Tote Bag, which includes their official Program Binder & other materials.
- Items for stuffing must be approved before finalization of print/order for such on your end.
- Ask NPPA for suggestions on product ideas for insertion.

POP-UP MEETING – Complimentary to Exhibitors (space permitting, first-come-first served, must be pre-approved)

- For Company Staff or Board Meetings **ONLY—no Attendees allowed** (with exception of Advisory Boards).*
 - Meeting space rental provided at no cost; your company responsible for costs of A/V & other needs.
 - Send email with request & description of meeting type & needs (not included on Order Forms).
- *For functions you'd like to invite Attendees to, see previous page for "Hospitality Event Sponsorships".*

E-VITE & E-THANKS Attendee Email Transmissions – \$500 includes 1 of each type (multiple companies)

- NPPA sends all Registered Pharmacy & GPO Attendees your customized message in HTML, to invite to your Exhibit Booth or other approved function, and thank them for their participation and business after the show.
- Includes: 1 "E-Vite" (pre-show, sent by 7/30), and 1 "E-Thanks" (post-show, sent by 10/31).
- **Note:** message & invite content will **first be reviewed & approved by NPPA**, before email distribution. If inviting to function other than visiting at your Exhibit Booth, event's date & date **must** first be approved by NPPA so it does not conflict with Exhibit Hall hours & other important events or educational program hours.

AD PAGES IN ATTENDEE PROGRAM BINDER – \$600/page, double-sided (multiple companies)

- Program Binders contain all the necessary Conference info, which Attendees receive upon check-in.
- Ads are placed in the Exhibitor section of Binder, in company alpha order going by Exhibitor Package level.

Ad Specs:

- 1 Page, 8.5" x 11" (double-sided OK)
- 3-Hole Punched
- Quantity of 400, printed (or send us your PDF file & we will print at additional cost)
- **Send to Arrive by July 2, to:**

NPPA
4747 Morena Blvd., Suite 340
San Diego, CA 92117-3468
Office phone: 858-581-6373

*Diamond Plus & Diamond Exhibitors receive 2 comped Binder Ad pages; Platinum Exhibitors receive 1 comped page; and Sponsor of Binder receives 1 comped page. However, your confirmation of participation is still required by choosing that option on the Order Form.

**SPONSORSHIPS & PROMOTIONAL OPPORTUNITIES ARE NON-REFUNDABLE
& MUST BE PAID IN FULL AT TIME OF ORDER**

Sample List of NPPA Attendee-Facilities

See full 2020 Facility List on NPPA website



Flagstaff Medical Center, Flagstaff, AZ
Banner Health, Gilbert, AZ
Arizona Spine & Joint Hospital, Mesa, AZ
Banner Estrella Medical Center, Phoenix, AZ
Banner Health Services, Phoenix, AZ
Scripps Mercy Hospital, Chula Vista, CA
Kaiser Permanente, Clovis, CA
Sharp Coronado Hospital, Coronado, CA
Citrus Valley Medical Center, Covina, CA
Adventist Health Ukiah Valley, Ukiah, CA
St. Joseph Hospital, Eureka, CA
Community Home Infusion, Fresno, CA
Scripps Memorial Hospital, La Jolla, CA
UCSD Medical Center, La Jolla, CA
College Medical Center, Long Beach, CA
St. Mary Medical Center, Long Beach, CA
Good Samaritan Hospital, Los Angeles, CA
Mission Hospital, Mission Viejo, CA
RUHS Medical Center, Morena Valley, CA
Tri-City Medical Center, Oceanside, CA
Sierra View Medical Center, Porterville, CA
Sequoia Hospital, Redwood City, CA
Mercy General Hospital, Sacramento, CA
UC Davis Medical Center, Sacramento, CA
Rady Children's Hospital, San Diego, CA
Sharp Mary Birch Hospital, San Diego, CA
Sharp Memorial Hospital, San Diego, CA
Sharp Mesa Vista Hospital, San Diego, CA
UCSF Medical Center, San Francisco, CA
Adventist Health Sonora, Sonora, CA
St. Helena Hospital, St. Helena, CA

East Morgan County Hospital, Brush, CO
Children's Hospital, Colorado Springs, CO
Penrose Hospital, Colorado Springs, CO
Vail Health Hospital, Dumont, CO
Saint Anthony Hospital, Lakewood, CO
Parker Adventist Hospital, Parker, CO
BayHealth Medical Center, Dover, DE
Memorial Regional Hospital, Hollywood, FL
Mayo Clinic Hospital, Jacksonville, FL
Complete Pharmaceuticals, Miami Lakes, FL
Nemours Children's Hospital, Orlando, FL
Emory Hillandale Hospital, Lithonia, GA
Memorial Hospital, Carbondale, IL
Shirley Ryan AbilityLab, Chicago, IL
Herrin Hospital, Herrin, IL
Franciscan Health Dyer Hospital, Dyer, IN
Putnam County Hospital, Greencastle, IN
Community Hospital South, Indianapolis, IN
Memorial Hospital, Jasper, IN
Riverview Hospital, Noblesville, IN
Flaget Memorial Hospital, Bardstown, KY
University Hospital & Clinic, Lafayette, LA
Cape Cod Hospital, Hyannis, MA
King Faisal Hospital (Royspec), Hanover, MD
Northern Light Pharmacy, Bangor, ME
Hurley Medical Center, Flint, MI
Mercy Health Mercy Campus, Muskegon, MI
State of Minnesota-MMCAP, St. Paul, MN
Woodwinds Health Campus, Woodbury, MN
Lake Regional Hospital, Osage Beach, MO
BJC HealthCare, St. Louis, MO
Mercy Hospital South, St. Louis, MO



Mission Health, Asheville, NC
Catawba Valley Medical Center, Hickory, NC
Atrium Health-Union, Monroe, NC
Cheshire Medical Center, Keene, NH
Saint Barnabas Medical Center, Livingston, NJ
Newark Beth Israel Medical Center, Newark, NJ
Centennial Hills Hospital, Las Vegas, NV
OptumCare Cancer Care, Las Vegas, NV
Southwest Medical Pharmacy, Las Vegas, NV
St. Rose Dominican-San Martin, Las Vegas, NV
Valley Hospital Medical Center, Las Vegas, NV
Humboldt General Hospital, Winnemucca, NV
NYC Health & Hospitals, Brooklyn, NY
Elmhurst Hospital Center, Elmhurst, NY
The Christ Hospital, Cincinnati, OH
TriHealth, Cincinnati, OH
Fort Hamilton Hospital, Hamilton, OH
Wooster Community Hospital, Wooster, OH
Columbia Memorial Hospital, Astoria, OR
Adventist Medical Center, Portland, OR
Providence St. Joseph Health, Portland, OR
Salem Health, Salem, OR
Meridian Park Medical Center, Tualatin, OR
St. Luke's University Hospital, Bethlehem, PA
Wellspring Gettysburg Hospital, Gettysburg, PA
Wellspring York Hospital, York, PA
Roper St Francis Hospital, Charleston, SC
Regional Medical Center, Orangeburg, SC
Avera McKennan Hospital, Sioux Falls, SD
Memorial Hospital, Chattanooga, TN
Baylor, Scott & White Health, Dallas, TX
Baylor University Medical Center, Dallas, TX
Moore County Hospital District, Dumas, TX
Houston Methodist Hospital, Houston, TX
The University of Texas at Tyler, Tyler, TX
Intermountain Healthcare, Farr West, UT
LDS Hospital, Salt Lake City, UT
Sovah Health Danville, Danville, VA
North County Hospital, Newport, VT
Island Hospital, Anacortes, WA
Western State Hospital, Lakewood, WA
Providence St Joseph Health, Renton, WA
Multicare Deaconess Hospital, Spokane, WA
St. Agnes Hospital, Fond du Lac, WI
Iverson Memorial Hospital, Laramie, WY

And many more, including the top GPO companies
(total attendees 350+)

Comments From Past Attendees

- "We need to get most or all, of our Buyers to attend NPPA's worthwhile Conference." (By David Billing, MS, R.Ph., Pharmacy Director of DePaul Medical Center in Bridgeton, MO, part of the SSM Healthcare system.)
- "I thoroughly enjoyed the NPPA Conference. The topics and speakers were very helpful and overall the presentations were great. I am truly amazed at the amount of knowledge I have received in the past 3 days. The displays are a lot of fun as well. Thanks for making this possible and hopefully I will be able to attend next year!"
- "This is my second year attending. As with the year before, I truly enjoyed it. It was very informative and interesting. I hope to return in the following years."
- "I really learned a lot. I will take what I have learned back to my hospital and apply it to my job."
- "I have been a buyer for 26 years and never had come to the NPPA Conference before, but I will never miss it again. It had an excellent variety of issues and topics. Also, there was great representation by suppliers – I got to meet & talk to lots of them during the display periods."
- "I feel that every Buyer should have the opportunity to attend this yearly convention hosted by NPPA."

Become a Member of NPPA

To Stay Tuned to the Pharmacy Buyer News

And Save on Advertising In Member-Publication!

Corporate (Vendor) NPPA Member Benefits

- ◆ Support NPPA, the first Association of Pharmacy Buyers
- ◆ Receive 10 editions a year of *Pharmacy Purchasing Outlook (PPO)*, the member-publication of NPPA
- ◆ Receive full digital interactive editions of all 10 editions of *PPO* by email (*shortly after hard copy mailed*)
- ◆ Receive NPPA's *RxBuyer eNews*, a periodic e-newsletter distribution
- ◆ 7% Discount off Advertising (*in PPO & RxBuyer*) & 10% Discount off Advertorial-Type Ads (*in PPO only*)
- ◆ Submit your company's Press Releases on new product & services, for inclusion in *PPO*
- ◆ Stay Attuned to the Topics & Issues that NPPA's Pharmacy Buyer members read & care about

Advertise in NPPA's member-publication *Pharmacy Purchasing Outlook (PPO)*

- ◆ Truly cost-effective, since rates are less than the norm and it targets a specific group of your largest customers, the Pharmacy Buyers & Managers
- ◆ For details & orders, email: Advertising@PharmacyPurchasing.com (or see our site's Advertising page)

Testimonial from NPPA Corporate Member & Regular Advertiser

"We try to get important information to the people who need it, and advertising in NPPA's publication helps us do just that. Not only are we able to announce new product launches in *Pharmacy Purchasing Outlook*, we here at Precision Dose *also learn* valuable information within its pages."

– Denise Speracino & Denise Hoaglund, Marketing Dept.
Precision Dose, Inc., South Beloit, Illinois

Note from NPPA: for many years now, Precision Dose has also seen the value of advertising in every edition of *Pharmacy Purchasing Outlook*, and saves 7% on advertising fees with their NPPA-member discount.

New Corporate NPPA Membership Order (complete & fax to 858-581-6372, or PDF page & attach to email)

Name: _____

Title: _____ Company: _____

Mailing Address: _____

City, ST/Zip: _____

Phone: _____ Email: _____

Payment by Credit Card (Visa, M/C, American Express, & Discover):

Total to Charge: \$125, 1-year \$216, 2-year Date of Order (MO/DAY/YR): _____

Card#: _____ Expiration date (MO/YR): _____

Billing Street NUMBER: _____ Billing ZIP: _____ Card Code: _____

Cardholder Name/s (all) _____

Cardholder Signature: _____

EXHIBIT BOOTH INFO & HOTEL RESERVATIONS 2020 NPPA CONFERENCE



HOTEL RESERVATIONS, BALLY'S LV

- **Rate:** \$89/night plus tax (for Group "NPPA 2020")
- **Resort Fee:** \$35/night+tax. Includes 2 Wi-Fi Devices, Fitness Center for 2 daily, Free Local Calls.
- **Dates:** Sunday 8/9 through Thursday 8/13

Online Reservations:

<https://book.passkey.com/go/SBNPPO>

- **Phone Reservations:** 800-358-8777 (ask for "NPPA 2020" or Group Code "SBNPPO")

GES EXPO SERVICES: will handle your booth setup/furniture needs, and the shipping & handling of your booth materials. About 90 days before the event, GES will send ordering details to all confirmed and paid NPPA exhibitors, via an email notice with a link to our NPPA Exhibitor Show Kit & Ordering Site, which will also include options for ground transportation services (with a special NPPA-deal), lead retrieval units for rent, and more.

LEAD RETRIEVAL UNITS: will be available to rent for use at your booth, to scan the name badges of NPPA attendees who visit you (& give their permission). Details & order forms will be included in your Show Kit as sent by GES Expo Services. LR units will also be available onsite (at a slightly increased rate).

CONDUCT A RAFFLE FROM YOUR BOOTH: Consider a raffle, to increase traffic to your booth over the 2 days of Exhibit Hall hours, with the following ideas.

- ◆ Order from GES or bring a bowl or ticket tumbler, and use your customized forms for attendees to fill out & drop in the bowl for your raffles (not all Attendees will have business cards).
- ◆ Announce winners on a raffle "board" at your booth (which can be ordered from GES).
- ◆ Hold drawings towards on the second Exhibit day or end of Exhibit hours, to keep Attendees around throughout the entire time period and returning on the second day.

ONSITE REPS & LOCATION OF BOOTH: At a later date, you will be contacted with further instructions, to provide both your Onsite Booth Reps as well as your preferred Booth space location on the Exhibit Hall floor (in Bally's fully carpeted Events Center).

ADDITIONAL REP PASSES: For more than the amount included with each exhibit package (see page 2), we will contact you at a later date to order. That will also be the time when you will register your company's Onsite Booth Reps going to the show.

Also available at that time as an upgraded rep pass, is a "Full Program" pass, for access to our educational sessions, with ACPE-accredited CE.



2020 NPPA CONFERENCE, AUGUST 11-13

NPPA's annual event attracts more pharmacy purchasing professionals than any other. Here, you will find that all attendees are in charge of the Pharmacy Buying in their facilities (hospitals, medical centers, health systems, clinics, & homecare); or are GPO executive attendees, who negotiate the drug contracts for hundreds of their facility-members across the country.

When you help support this conference, the purchasing experts attending will take notice!

WHY EXHIBIT?

- Expansive & Carpeted Exhibit Hall for 2 days (Aug. 11 & 12), open 2.5 to 3 hrs/day
- Hundreds of Purchasing Pros Who Have Authority to Buy!
- Major National Purchasing Group Directors who Negotiate Billions in Contracts
- Wide Array of Sponsorships & Promotional Opportunities Available
- More Purchasing Pros In 1 Location Than Reps Could Cover All Year

EXHIBITORS OF LAST YEAR'S 2019 NPPA CONFERENCE

ABBVIE	FAGRON STERILE SERVICES	PIRAMAL CRITICAL CARE
ACCORD HEALTHCARE, INC.	FAGRON, INC	PRASCO
ACUTE CARE PHARMACEUTICALS	FFF ENTERPRISES	PRECISION DOSE, INC.
ADVANCED MEDICAL SALES, INC.	FLORAJEN PROBIOTICS	PRODIGY HEALTH
AKORN, INC.	FOSUN PHARMA USA INC.	QUVA PHARMA, INC.
ALMAJECT	FRESENIUS KABI USA, LLC	REAL VALUE RX
AMERICAN HEALTH PACKAGING	GRIFOLS USA, LLC	REES SCIENTIFIC
AMERICAN REGENT, INC.	GULF COAST PHARMACEUTICALS PLUS, LLC	RELIANCE WHOLESALE, INC.
AMERISOURCEBERGEN CORPORATION	H+H SYSTEMS, INC.	SAFE CHAIN SOLUTIONS, LLC
AMNEAL PHARMACEUTICALS	HEALTH CARE LOGISTICS	SAGENT PHARMACEUTICALS
AMPHASTAR PHARMACEUTICALS, INC.	HEALTHTRUST	SANDOZ PHARMACEUTICALS
ANDA, INC.	HERON THERAPEUTICS	SCA PHARMACEUTICALS, LLC
APEXUS, LLC	HIKMA PHARMACEUTICALS USA INC.	SKY PACKAGING
APOTEX CORPORATION	INMAR	SLAYBACK PHARMA LLC
ARBOR PHARMACEUTICALS, LLC	INTERNATIONAL MEDICAL INDUSTRIES, INC.	SOMERSET PHARMA, LLC
ARK RX RETURN SOLUTIONS	ISO-MED, INC.	SUN PHARMACEUTICALS
ARMAS PHARMACEUTICALS, INC	JOHNSON & JOHNSON CONSUMER, INC.	TAKEDA
ASTELLAS PHARMA US, INC.	LEADIANT BIOSCIENCES, INC.	TEVA PHARMACEUTICALS
ATHENEX	LEUCADIA PHARMACEUTICALS	THE STANDARD DISTRIBUTORS
ATLANTIC BIOLOGICALS	LONE STAR PHARMACEUTICALS, INC.	TOLMAR PHARMACEUTICALS, INC.
AUROMEDICS PHARMA LLC	LOXHA SOLUTIONS	TRI-PHARMA, INC.
AVADEL LEGACY PHARMACEUTICALS	MCGUFF PHARMACEUTICALS	TRUECARE BIOMEDIX
AVKARE	McKESSON	UNIT DOSE SOLUTIONS INC.
BAXTER HEALTHCARE CORPORATION	MEDI-DOSE, INC./EPS, INC.	UPSHER-SMITH LABORATORIES, INC.
BEUTLICH PHARMACEUTICALS, LLC	MEDSHORTS, LLC	US WORLDMEDS, LLC
BLUPAX PHARMA	MEITHEAL PHARMACEUTICALS, INC	VAXSERVE
BOOTIEBUTLER	MYLAN, INC.	VELTEK ASSOCIATES, INC.
CAPS	NEPHRON PHARMACEUTICALS CORPORATION	VIRTUS PHARMACEUTICALS
CARDINAL HEALTH	NEXUS PHARMACEUTICALS, INC.	VISTAPHARM, INC.
CETYLITE INDUSTRIES, INC	OCTAPHARMA USA, INC.	WG CRITICAL CARE
CHIESI USA, INC.	PAR PHARMACEUTICAL	WINFIELD LABORATORIES, INC.
CIPLA, USA	PENTEC HEALTH	WOCKHARDT USA, LLC
CONTEC, INC.	PERRIGO PHARMACEUTICALS	WOODWARD PHARMA SERVICES, LLC
CURASCRIP SD	PFIZER INJECTABLES	XELLIA PHARMACEUTICALS
CUTISPHARMA, INC	PHARMACEUTICAL ASSOCIATES, INC.	X-GEN PHARMACEUTICALS, INC.
DR. REDDY'S LABORATORIES, INC.	PHARMEDIUM SERVICES, LLC	XIROMED, LLC
EQUASHIELD LLC	PINNACLE 1 INVENTORY, LLC	ZYDUS PHARMACEUTICALS USA INC.
EXELA PHARMA SCIENCES, LLC		

Order & Payment Form – EXHIBIT PACKAGES

2020 NPPA Conference - August 11-13, Bally's Las Vegas

COMPANY NAME (for listings): _____

COMPANY WEBSITE (for listings): _____

EXHIBIT PACKAGE OPTION: DIAMOND+ DIAMOND PLATINUM GOLD SILVER BRONZE

CORNER/END CAP UPGRADES: CORNER, \$300 END-CAP, \$500 (Silver Exhibitors Only)

Exhibit Package Fee: \$ _____

Discount Available:* \$ _____ **Code:** _____

**New Exhibitor discount available when paid in full by June 1 (see page 2 for details & codes).*

Corner/End-Cap Upgrade Fee: \$ _____

Total Due (Exhibit Package only*): \$ _____

**Enter Sponsorship & Promotion orders separately, on Pages 11-12 here.*

Initial Payment: Deposit (half) In Full: \$ _____

PAYMENT BY: CREDIT CARD (all accepted) ENCLOSED CHECK CHECK IN PROCESS

DATE OK TO CHARGE (ABOVE INITIAL PAYMENT AMOUNT)*: _____

**For Exhibitor Package payment ONLY. Sponsorships & Promotions Forms are on separate pages here (11-12).*

CREDIT CARD #: _____

EXPIRATION DATE (MO/YR): _____

CARD CODE: _____

BILLING STREET NUMBER: _____

BILLING ZIP CODE: _____

CARDHOLDER NAME LISTING (All): _____

CARDHOLDER SIGNATURE: _____

SEND COMPLETED FORMS & SIGNED POLICIES PAGES AS BELOW

Email: ExhibitInfo@PharmacyPurchasing.com

SEND CHECKS & MAKE PAYABLE TO: NPPA (National Pharmacy Purchasing Association)
4747 Morena Blvd Suite 340, San Diego, CA 92117-3468

FOR QUESTIONS, CONTACT NPPA OFFICE DIRECTLY

Phone: 858-581-6373 (8am-4pm Pacific) ♦ Email: ExhibitInfo@PharmacyPurchasing.com

Exhibitor Contacts - 2020 NPPA Conference

MAIN COMPANY CONTACT (Not for Onsite Booth Reps)

FIRST & LAST NAME: _____

TITLE: _____

EMAIL: _____

FULL ADDRESS: _____

PHONE (w/Extension if have): _____

CONTACT ME FOR: Exhibit Package & Sponsorships/Promos Booth Orders/Shipping Billing

ADDITIONAL COMPANY CONTACT—Optional (Not for Onsite Booth Reps)

FIRST & LAST NAME: _____

TITLE: _____

EMAIL: _____

FULL ADDRESS: _____

PHONE (w/Extension if have): _____

CONTACT ME FOR: Exhibit Package & Sponsorships/Promos Booth Orders/Shipping Billing

NPPA MEMBER REFERRAL: Did an NPPA Pharmacy-Member refer you to us? If so, please provide their name and facility, so they can receive credit (does *not* affect your total Exhibit Package costs).

NPPA Member Name: _____

Member Facility & City/ST: _____

SEND COMPLETED FORMS & SIGNED POLICIES PAGES AS BELOW

Email: ExhibitInfo@PharmacyPurchasing.com

SEND CHECKS & MAKE PAYABLE TO: NPPA (National Pharmacy Purchasing Association)
4747 Morena Blvd Suite 340, San Diego, CA 92117-3468

FOR QUESTIONS, CONTACT NPPA OFFICE DIRECTLY

Phone: 858-581-6373 (8am-4pm Pacific) ♦ Email: ExhibitInfo@PharmacyPurchasing.com

Order Form – SPONSORSHIPS & PROMOTIONS

2020 NPPA Conference - August 11-12, Bally's Las Vegas

Company Name: _____

Rep Name Completing Form: _____

Date of Order: _____

My Order Includes the following checked Sponsorships and/or Promotions (see next page for payment):

Lanyards: \$5,000

Notepads & Pens: \$3,000

Program Binder: \$3,000

Tote Bags: \$3,500 (note dimensions of bag size must be approved by NPPA)

Scholarship Program: \$3,518.20

(Includes 5 Attendee Registrations & 4 Bally's Hotel Nights + tax)

Tote Bag Inserts: \$1,500

Insert Description: _____

Cyber Café: \$1,500

Hospitality Event: \$1,500 (& must first be approved by NPPA, details on Page 3)

Type+Requested Date/Time: _____

Pop-Up Meeting: Complimentary (& must first be approved by NPPA, details on Page 4)

Type+Requested Date/Time: _____

Binder Ad Pages: \$600 *COMPED* for Diamond/Platinum Exhibitors or Binder Sponsor

E-Vite & E-Thanks e-blasts: \$500 (includes 1 E-Vite pre-show & 1 E-Thanks post-show)

SEND COMPLETED FORMS & POLICIES PAGES AS BELOW

Email: ExhibitInfo@PharmacyPurchasing.com

Questions? Call: 858-581-6373 (8am-4pm Pacific)

Payment Form – SPONSORSHIPS & PROMOTIONS

2020 NPPA Conference - August 11-12, Bally's Las Vegas

Company Name*: _____

Rep Name Completing Form: _____

Type of Sponsorship or Promo: _____

***All companies must purchase an Exhibit Package to be eligible for Sponsorship/Promotional add-on's.
Sponsorships & Promotions must be *paid in full* at time of order.**

PAYMENT: We Accept All Credit Cards (Visa/MC, American Express, & Discover)

CREDIT CARD #: _____

EXPIRATION DATE (MO/YR): _____

CARD CODE: _____

BILLING STREET NUMBER: _____

BILLING ZIP CODE: _____

CARDHOLDER NAME LISTING (All): _____

CARDHOLDER SIGNATURE: _____

TOTAL AMOUNT TO CHARGE*: \$ _____

DATE OK TO CHARGE: _____

***Sponsorships & Promotions must be *paid in full* at time of order. For Exhibit Package Fee, see previous page.**

SEND COMPLETED FORMS & SIGNED POLICIES PAGES AS BELOW

Email: ExhibitInfo@PharmacyPurchasing.com

**SEND CHECKS & MAKE PAYABLE TO: National Pharmacy Purchasing Association (or "NPPA")
4747 Morena Blvd Suite 340, San Diego, CA 92117-3468**

FOR QUESTIONS, CONTACT NPPA OFFICE DIRECTLY

Phone: 858-581-6373 (8am-4pm Pacific) ♦ Email: ExhibitInfo@PharmacyPurchasing.com

Exhibitor Policies & Information, 2020 NPPA

DEPOSITS: Fifty percent (50%) of the total cost of the Exhibit Package must be paid and received with this agreement as a non-refundable deposit. Checks and credit cards are acceptable forms of payment. No invoices will be issued for the deposit amount. Sponsorships & Advertisement options must be paid in full at the time of order.

DUE DATES & LATE FEES: Balance of the total fees due will be invoiced and expected in full no later than July 24. When you are able to pay in full by March 20, you may apply the appropriate discount as listed on Page 2, to your initial Exhibit order. Invoices not fully paid by July 24 will be subject to a 10% late fee. Exhibitors will not be allowed to set up until full payment is received.

COMPANY TYPES FOR EXHIBITS & SPONSORSHIPS: Companies that are solely promoting their pharmacy publications are *not* eligible to exhibit or sponsor this event. Press passes will be considered, with limitations.

CANCELLATION/REFUNDS: Exhibit packages that are canceled up to June 5, will receive a 50% refund on their remaining payment due (after the Deposit portion, which is non-refundable). No refunds will be paid after June 5. No credit will be provided for any unused portions of exhibitor packages. Sponsorships & Advertisement options are *non-refundable*. Corner and End-Cap Upgrades may be refundable, at the discretion of the NPPA Conference Team.

EXHIBIT BOOTH LOCATION & EXHIBIT DAYS/HOURS: Space assigned will be determined by promptness of deposit payment and company preferences once that time comes to choose at later date (final location may be determined by NPPA as needed). The Vendor-Exhibit Hall will be held Tues. August 11 & Wed. August 12, starting between 2:30pm to 3:30pm (*exact start time still TBD*), for 2.5 to 3 hours each day, in Bally's Las Vegas Resort Tower Casino-Level Events Center. Check-In at Grand Salon (same level).

ORDERS FOR BOOTH SETUP & DESIGN/SHIPPING: Your Exhibit Services Show Kit/Ordering Site, to place your Booth Setup, Design, & Shipping Orders, will come from GES Expo Services via email starting approximately 90 days out from show date. It will be emailed to the person listed on your Order Form as your "Main & Alternate Contacts" for our event. It will include information on drayage, electrical services, furniture rental, etc., with a complete list of charges. **Note:** the Exhibit Hall at Bally's is already carpeted.

EXHIBIT BOOTH SPACE & SET-UP/TEAR-DOWN GUIDELINES: Companies *cannot* combine to share exhibit space or packages. Exhibitors agree not to erect a structure that obstructs the line of sight to adjacent booths. Activities taking place at your booth must be fully contained within the size booth you ordered and not protrude into aisles or other booths. Check-In for Onsite Booth Reps starts Monday afternoon, August 10, and continues Tuesday morning, August 11 until start of Exhibit Hall hours (approximately 3:00-3:30pm, still TBD). At least one (1) of your company's reps must be in their Exhibit Booth half hour before show start; and booths *must* remain in place & manned **through the end** of official Exhibit hours on the second day of Wed. August 12 (*exact end time still TBD*), or a \$500 fee will be charged. Credit Card on File will be used for payment of fee. **Initial** _____

CONFLICTING EVENTS FOR ATTENDEE INVITES: Exhibitors & Onsite Booth Reps must agree *not* to invite NPPA Attendees to events that *conflict* with any of the following: Exhibit Hall hours; Opening Reception; Educational Program (dates/times provided later & found on NPPA website's Educational Program Agenda page). The fine for scheduling an event during these times is \$2,500. Credit Card on File will be used for payment of fee. For questions regarding these conflicting events, call our office. **Initial** _____

EXHIBIT HALL PASSES FOR ONSITE BOOTH REPS: We will contact you at a later date to register your Onsite Booth Reps. Exhibitor Badges will *only* be issued to employees or contracted representatives of your company, and Photo ID and business cards will be required upon check-in. Unused Exhibit Hall Passes for Onsite Booth Reps that come with your Exhibitor Package, will not be refunded. Onsite Reps must be made aware of conflicting event times not to invite Attendees during (as in above section).

PHOTO RELEASE: I hereby give permission for images of my company representatives, captured during the 2020 NPPA Conference through video, and photo, to be used solely for the purposes of NPPA's promotional material and publications, and waive any rights of compensation or ownership thereto.

LIABILITY INSURANCE: Exhibitor agrees to obtain and maintain general liability insurance in an amount of no less than \$2 million per incident/occurrence, and cover the operations of the reps in their assigned space. Exhibitor shall provide a Certificate of Insurance naming NPPA/Summerdale Enterprises, Inc. as a certificate holder. Exhibitor agrees to indemnify and hold harmless NPPA from all claims & demands that may be made for injuries to persons or damage to property resulting from acts or omissions of exhibitor or which result from operation of their booth, including the loading, assembly, and unloading of their property by reps or GES Services.

As a representative of the exhibiting company, I agree to the terms of this contract:

EXHIBITING COMPANY NAME: _____

YOUR NAME (in print): _____

YOUR SIGNATURE: _____ **DATE:** _____