

# National Pharmacy Purchasing Association (NPPA)



## 2018 NPPA Conference & Membership Brochure

Join your Pharmacy Buyer colleagues from across the nation, at the **22nd Annual, 2018 NPPA Conference**, this **August 20 through 23**, at Bally's Las Vegas. All NPPA Conference educational sessions highlight the issues of pharmacy purchasing, and come with 8-10 hours of ACPE-accredited CE units for pharmacy recertification (usually including "Law" CE).

Become a new Member of NPPA (the National Pharmacy Purchasing Association), to save on your registration fee to attend our 2018 Conference, get 10 issues a year of our official publication Pharmacy Purchasing Outlook, and support your profession's Association!

**Call NPPA or See our Website to Join as New Member**  
**& Get Notified on Details of 2018 Conference Opening!**  
*(see contact info below)*



**Website:** [www.PharmacyPurchasing.com](http://www.PharmacyPurchasing.com) ("Join NPPA" page for membership info/orders; Home Page to signup on our mailing list)

**Phone:** 888-544-NPPA **Email:** [Info@PharmacyPurchasing.com](mailto:Info@PharmacyPurchasing.com)

NPPA (National Pharmacy Purchasing Association)  
4747 Morena Blvd. Suite 340, San Diego, CA 92117-3468



# Become a Member of NPPA...

## To SAVE on Conference Registration Fees...

## Receive Annual Publication, & More Benefits!

### HOW DO I SAVE?

By becoming a member of NPPA, not only are you supporting the advancement of the Pharmacy Purchasing Profession and joining your buyer colleagues, but you will **also** become eligible to receive a **DISCOUNT on Attendee Registration** to our NPPA Conferences.

Adding a new NPPA membership to your Attendee Conference Registration (\$125/year), is **actually LESS** of a total cost than only registering to attend as a non-member. NPPA membership includes a subscription to our member-publication and other benefits (see below). That's right—you receive **MORE for less!**

### Full NPPA Pharmacy & GPO Member Benefits

- Membership in NPPA, first association of Pharmacy Buyers
- Includes 10 editions/year of member-publication *Pharmacy Purchasing Outlook*
- Receive RxBuyer eNews, a periodic e-newsletter
- Eligible for nomination to Outstanding Buyer of Year Award Program, which comes with cash prizes for Top 3 placements
- Access to the Members-Only section of the NPPA website, [www.PharmacyPurchasing.com](http://www.PharmacyPurchasing.com)
- Member rate at Annual NPPA Conference (membership status must be current during the month of August)
- Plentiful opportunities to enhance clinical and leadership skills
- Unique opportunities for networking, career growth and continuing education



### NPPA Member Testimonials

"Wow! As a long-time member and conference attendee, NPPA has been very helpful to me and my job position, even from the start. They have been a great resource for product information as well as networking with other pharmacy buyers. After my first NPPA Conference, I felt much better knowing I was not alone in my quest to manage product shortages and backorders. I have even been able to keep in contact with some of the other buyer-attendees I meet at the event. We talk about how we handle issues that come up on the job, and try to help solve each other's problem. In addition, the NPPA member-publication *Pharmacy Purchasing Outlook*, is informative and discusses topics that pertain to buyers. "

Jeffrey Brown, CPhT, Pharmacy Buyer  
Carolinas Hospital System-Marion, Mullins, SC

"The NPPA Conference provides so very much for us buyers. Each year I come home with my head swimming from all the changes I can see making for our Pharmacy."

Bobbi Holthaus, CPhT, Pharmacy Buyer  
Wilson Memorial Hospital, Sidney, OH

*No national pharmacy organization we know of fully recognizes the crucial importance of pharmacy purchasing. However, NPPA asserts that pharmacy purchasing is the most important specialty in Pharmacy. We invite you to join your fellow buyer colleagues in NPPA, and help us participate in the progress of this important field.*

**"Pharmacy purchasing is a profession that has for too long been ignored. We are out to change that."**

Dale J. Kroll, Founder, President & CEO of NPPA

## **Example: *Previous CE Program & Events (2017 NPPA Conf.)***

### ***Next 2018 Program Expected In April***

#### **Emergency Preparedness for Pharmacies/Hospitals**

**Leslie Feuerbacher**, CPhT, Pharmacy Inventory Management Technician/Buyer,  
Florida Hospital-Waterman, Tavares, FL

#### **National Institute For Occupational Safety & Health (NIOSH) Hazardous Drug Rules & Updates For Pharmacy Buyers – *\*Qualifies for “Safety” CE***

**Katrina Harper**, PharmD, MBA, BCPS, Senior Clinical Manager, Vizient, Inc., Irving, TX

#### **Optimizing Pharmacy Automated Dispensing Machines for Greater Financial & Clinical Outcomes**

**Gannon Milne**, Purchasing Analyst/Consultant, Comprehensive Pharmacy Services (CPS), Atlanta, GA  
**Marvin Finnefrock**, PharmD, Divisional President of Clinical & Purchasing Services,  
Comprehensive Pharmacy Services (CPS), Costa Mesa, CA

#### **Tele-Pharmacy Today - Meeting the Needs of Patient Care Through Technology**

**Robin M. Guter**, PharmD, MBA, BCPS, Pharmacist, Pharmacist Consultant/Systems Analyst,  
UPMC Enterprises, Pittsburgh, PA

#### **Effective Leadership for Pharmacy Purchasers**

**John Saliba**, RPh, President, Saliba's Extended Care Pharmacy, Phoenix, AZ

#### **Setting Up a Group of 50 Clinic Pharmacies After Changes In Management/Ownership, GPO & Other Systems**

**Pam Bacon**, RPh, MBA, Pharmacy Executive, Vizient Inc., Centennial, CO (and Facilitator of Pharmacy  
Value Analysis Team at Nebraska Medicine-Bellevue & Omaha, NE)  
**Amber Johnston**, PharmD, Pharmacy Manager of Central Operations; and **Angela Loftus**, CPhT,  
Senior Pharmacy Purchasing Buyer/Analyst, Nebraska Medicine, Bellevue & Omaha, NE

#### **Assuring Pharmacy Buyer Input Into Hospital-Wide Revenue Integrity Programs**

**Paula Herrera**, CPhT, BSHCM, MBA, Pharmacy Business Support Supervisor,  
Rapid City Regional Hospital, Rapid City, SD

#### **How To Be Better Prepared For Drug Shortages In Hospital Pharmacies**

**Brandon Gillis**, Pharmacy Distribution Specialist, Corporate Pharmacy Administration,  
Novant Health Inc., Winston-Salem, NC

#### **Process Improvement Tools for Pharmacy Buyers**

**Barbara Hintzen**, CPhT, 340B Pharmacy Program Supervisor, N. Memorial Medical Center, Robbinsdale, MN

#### **State of the Union for Pharmacies on Drug Quality & Security Act (DQSA) – *\*Qualifies for “Law” CE***

**Julie K. Letwat**, JD, MPH, Counsel, Faegre Baker Daniels LLP, Chicago, IL

#### **Medication Safety & The Pharmacy Buyer**

**Matthew Vaughan**, CPhT, Pharmacy Buyer, Saint Luke's East Hospital, Lee's Summit, MO

#### **Importance Of Collaboration Between The Pharmacy Buyer & Clinical Pharmacist**

**Brooke L. Richards**, B.S, CPhT, Corporate Pharmacy Sourcing & Purchasing Analyst,  
Comprehensive Pharmacy Services (CPS), East Waterboro, ME  
**Charles Fogel**, PharmD, DVP, Clinical New Business Development at CPS, Statesville, NC

#### **Wholesaler & GPO Breakout Sessions (2 separate sessions, with top Wholesalers & GPO's participating)**

**Vendor-Exhibit Hall** on 2 days, after lectures end

**Opening Reception** for Attendees

# PLEASE JOIN US AUGUST 20-23, 2018 FOR THE: 22nd Annual NPPA Conference

Come join hundreds of your Pharmacy Purchasing Professional colleagues to network & learn the latest trends in Pharmacy Purchasing. Meet with 90 to 98 exhibiting vendor companies who serve hospitals & health systems; as well as your GPO & Wholesaler reps, in our official GPO & Wholesaler Breakout Sessions. Make plans now to join us in August 2018!

Add a new or renewing NPPA Membership to get a discount on your registration. As a member, you'll stay informed of the latest new product approvals to save money for your facility, and help in our mission to get Buyers the recognition they deserve within the world of Pharmacy. See more on Page 2, or our website.

## Here are some NPPA Conference highlights:

- **Pharmacy Buyer Training & Improvement**—education tailored specifically to the needs of the Pharmacy Procurement Specialist.
- **90 to 98 Pharmaceutical Company Exhibitors**—to meet & view their products & services.
- **1 Meal Per Day Included in Registration fee (and some snacks)**—unlike most conventions.
- **Comes with 8-10 units of ACPE-accredited Pharmacy CE's**—for recertification (for Technicians & some also for Pharmacists), including the mandatory 1-hour of Pharmacy Law & Patient Safety.
- **Conference Start & End Times**—for 2016, we begin on Tuesday August 23 approximately 8:30am and end on Thursday August 25 between Noon and midday (final end time still TBD).
- **GPO & Wholesaler Breakout Sessions**—usual participants are Wholesaler companies Amerisource-Bergen, Cardinal Health, McKesson; and GPO companies HealthTrust, Intalere, Premier, Vizient.
- **Optional "340B University" by Apexus LLC**—although not yet confirmed, we hope Apexus will return with us again in 2018; held the day before start of NPPA Conference (either August 19 or 20, TBD), at no additional cost to you (registration is comped by Apexus).

## Comments From Past Attendees

- "We need to get most or all, of our Buyers to attend NPPA's worthwhile Conference." (By David Billing, MS, R.Ph., Pharmacy Director of DePaul Medical Center in Bridgeton, MO, part of the SSM Healthcare system.)
- "I have really learned and benefited a lot from the NPPA Conference educational sessions. In addition, I discover a lot just from being around other pharmacy buyers in attendance there, hearing how they handle situations that come up in their facility. It is such a joy to be around people in the same work environment and level."
- "I do not even know where to start! Attending the NPPA Conference has truly made me a much better pharmacy buyer. I have learned how to save money, look at things in a different way to improve our work flow, how to generate more revenue for us, and how to put it all in use on a daily basis—I have even found ways to charge for items we just wrote off in the past! This conference provides so very much for us buyers, that I come home with my head swimming with all the changes I can see us making; and truly feel that my attendance there is the single most significant thing that helps our pharmacy department improve."
- "I have greatly appreciated the updates and new information that I receive in NPPA's educational sessions. It seems that I always come back with good suggestions, ideas, and programs that I was able to share with our pharmacy director and technicians. This conference helps to expand my experience on the job and better educate myself, so I can improve and better my pharmacy department and hospital as a whole."