

National Pharmacy Purchasing Association (NPPA)



2014 NPPA Conference Attendee Registration

Join your Pharmacy Buyer colleagues at the 18th Annual, 2014 NPPA Conference, this August 18-21, at Bally's Las Vegas. All NPPA Conference sessions highlight the issues of pharmacy purchasing, and come with approximately 8-11 hours of ACPE-accredited CE units, for continuing pharmacy education (for Technicians & some for Pharmacists).

Learn more about this complex profession, share experiences with your fellow Pharmacy Buyers from across the country, and build relationships with your GPO representatives and approximately 85 to 90 Exhibiting Vendor companies that serve hospitals & health systems.

Registration now all online (to pay by credit card or check/PO)

See our website for the registration link: www.PharmacyPurchasing.com

August 18-21, 2014 • Bally's Las Vegas



Contact: Jonathan Hewlett, NPPA Event Assistant

Summerdale Enterprises, Inc.
NPPA Founder
4747 Morena Blvd. Suite 340
San Diego, CA 92117-3468

Phone: 888-544-NPPA
Fax: 858-581-6372
Web: www.PharmacyPurchasing.com
Email: Info@PharmacyPurchasing.com

Become a Member of NPPA, the National Pharmacy Purchasing Association And SAVE on Registration Fees!

HOW DO I SAVE?

By becoming a member of NPPA, not only are you supporting the advancement of the Pharmacy Purchasing Profession, but you are also entitled to receive a discount on your conference registration.

It may be hard to believe, but the percentage you save allows you to get your NPPA membership, which includes an annual subscription to *PPO* and other benefits (see below), as well as your conference registration for less than the Non-Member Registration fee. That's right, you will receive more for less! So we recommend that you join today!

Full NPPA Member Benefits

- Membership in NPPA, first association of Pharmacy Buyers
- Subscription to *Pharmacy Purchasing Outlook*, a publication dedicated to news & issues of pharmacy buyers
- RxBuyer eNews; a periodic e-newsletter
- Access to the Members-Only section of the NPPA website, www.PharmacyPurchasing.com
- Member rate at Annual NPPA Conference (membership status must be current during the month of August)
- Plentiful opportunities to enhance clinical and leadership skills
- Unique opportunities for networking, career growth and continuing education
- The chance to participate in advocacy, policy and planning

"Pharmacy purchasing is a profession that has for too long been ignored. We are out to change that."

Dale J. Kroll
Founder, President & CEO
NPPA & Summerdale Enterprises, Inc.



What Some of Our Members Have Said

"Wow! NPPA has been very helpful to me since my first attendance at the conference. I felt much better knowing that I was not alone in my quest to manage product shortages and back orders. NPPA has been a great resource for product information and networking with other buyers. Since the conference, I have had the opportunity to keep in contact with some buyers that I met at the show. We talk about how we handle issues that come up and try to help solve each other's problem. The NPPA publication, *Pharmacy Purchasing Outlook*, is informative and discusses topics that pertain to buyers."

Jeffrey Brown, Mullins, SC

"NPPA has put me in touch with other people who can help me with my needs. Before, I would have never known or considered some of these resources. It has also given me the confidence to use those alternative resources. NPPA has helped me to understand that I am not the only buyer out there who is facing these everyday struggles in the pharmacy field."

Mike Buske, Spokane, WA

NPPA is building a network of pharmaceutical purchasing professionals who are interested in expanding their knowledge and skills.

No national pharmacy organization we know of recognizes the true importance of pharmacy purchasing. However, NPPA thinks that pharmacy purchasing is the most important specialty in Pharmacy.

We invite you to join NPPA, to participate in the progress of this important field.

2014 NPPA Conference Agenda (as of 5/19)

August 18-21, Bally's Las Vegas

The Affordable Care Act – Its Effect on Hospitals

Binita Patel, PharmD, MS, Director of Ambulatory/Retail Services, Froedtert Hospital & Medical College of Wisconsin, Milwaukee, WI

Compounding Misadventures – Drug Shortages & Related Implications

L. Ross Day, RPh, Novation, LLC, Irving, TX

DEA Compliance & Drug Diversion* (Qualifies as Pharmacy “Law” CE)

Kimberly New, JD, BSN, RN, National Association of Drug Diversion, Knoxville, TN

340B Update – Audits & Contract Pharmacy* (Qualifies as Pharmacy “Law” CE)

Todd Karpinski, PharmD, MS, FASHP, Froedtert Health & Medical College of Wisconsin, Menomonee Falls, WI
John Barnes, CPM, MBA, Senior Director of Contract Services, Apexus/340B Prime Vendor Program, Irving, TX

Drug Shortages – An Update of Trends & Strategies To Protect Patient Safety**

(Qualifies as Pharmacy “Patient Safety” CE)**

Coleen A. Cherici, RPh, MBA, Director-Pharmacy Consulting, Premier, Inc., North Chesterfield, VA

New Drugs & Patent Losses for 2014/2015 – Their Effect On The Pharmacy Buyer

Sherrie L. Lane, PharmD, Assistant Director of Pharmacy/Clinical Coordinator, Anderson Regional Medical Centers North & South, Meridian, MS

GPO Conversions & Contracts - Do's, Don'ts & How To Prepare

Cathy Orlando, CPhT, Pharmacy Purchasing Specialist, Memorial Hospital/University of Colorado Health, Colorado Springs, CO

Inventory: “Measure to Manage” The Known & Unknown Shrink in your Drug Supply Chain

Claudio Pontoriero, CPhT, Pharmacy Supply Chain Manager, Massachusetts General Hospital, Boston, MA

Achieve a Stress-Free Workplace by “Living Full Out”

Nancy Solari, CEO, Living Full Out, Santa Monica, CA

Pharmacy Buyer Daily Functions & Helpful Tips-Inventory, Waste Management & More

Rebecca B. Brewer, CPhT, Pharmacy Purchaser, Naval Health Clinic Charleston, Goose Creek, SC

Working with CFO/Accounting Dept. on Pharmacy Purchasing & Overall Facility Costs

Nina Karl, CPhT, Pharmacy Purchasing Coordinator, Providence St. Patrick Hospital, Missoula, MT

1) Organizing Your Environment To Become Master Of Your Work Flow – Mosquito In The Nudist Camp

2) The P&T Committee & Pharmacy Buyers – Developing Stronger Relations & Becoming A Member

Kevin Hoehn PharmD, BCPS, CGP, Pharmacy Clinical Coordinator, Faxton St. Luke's Healthcare/
St. Luke's Hospital Campus, Utica, NY

Detailed Information:

- ♦ **Conference Start & End Times:** starts Monday August 18 approximately 10:15am (with breakfast/brunch & Attendee check-in beginning around 9:15am); and ends by Noon on Thursday August 21.
- ♦ **Registration includes 5 meals at *no* additional fee** (Breakfast on all 4 days, and light Dinner Buffet & Open Bar in the Attendee Opening Reception at end of educational sessions on the first day-Monday).
- ♦ **8-11 units of ACPE-accredited CE's will be available** for Technician-Buyers (with average of half or more also for Pharmacists); including the hard-to-find hour of “Law” & “Patient Safety” (*see above starred sessions*).
- ♦ **GPO & Wholesaler Breakout Sessions** are also included in every Conference as a regular part of the educational program (on Tuesday, meet with your facility's GPO Executives in our GPO Breakout Sessions–Amerinet, Novation, MedAssets, & Premier); and Wednesday, meet with your Primary Wholesaler representatives in our Wholesaler Breakout Sessions–AmerisourceBergen, Cardinal Health, & McKesson).
- ♦ **The Vendor Exhibit Hall** is held after end of lectures on Tuesday & Wednesday 2:30pm to 5:30pm, where snacks will be provided, and “door prizes” will be awarded to a few lucky Buyer-Attendees present during each day's Exhibit Hall.

Note: Current Agenda as above, is not yet finalized; so is still subject to changes and adjustments.

PLEASE JOIN US AUGUST 18-21, 2014 FOR THE: 18th Annual NPPA Conference

Come join hundreds of your Pharmacy Purchasing Professional colleagues to network & learn the latest trends in Pharmacy Purchasing. Meet with 85 to 90 exhibiting vendor companies who serve hospitals & health systems; as well as your GPO & Wholesaler reps, in our official GPO & Wholesaler Breakout Sessions (usual participants are GPO's Amerinet, Novation, MedAssets, & Premier, & Wholesalers Amerisource-Bergen, Cardinal Health, & McKesson). Make plans now to join us in August 2014!

Add a new or renewing NPPA Membership to get a discount on your registration. As a member, you'll stay informed of the latest new product approvals to save money for your facility, and help in our mission to get Buyers the recognition they deserve within the world of Pharmacy.

Here are some of the highlights:

- **Pharmacy Buyer Training**—education tailored specifically to the needs of the Pharmacy Procurement Specialist
- **Best Buyer Practices**—a session discussing standard-of-practice subjects, as presented by Buyers on a peer-to-peer level
- **85 to 90 Pharmaceutical Company Exhibitors**—to meet & view their products & services
- **5 Meals (with Opening Reception) Included in Registration fee**—unlike most conventions
- **Comes with 8-11 units of ACPE-accredited Pharmacy CE's**—for recertification (for Technicians & some also for Pharmacists), including the mandatory 1-hour of Pharmacy Law

HOTEL INFORMATION: NPPA's negotiated Conference group rate of **\$79/night + tax** (single/double), has been reserved under NPPA's Group Room Block at Bally's Las Vegas. To make reservations directly online for our group (or for phone reservation details), see the link for 2014 Hotel Info on our website. All hotel info & links for online reservations are also included during the online registration process.

Comments From Past Conference Attendees

- "We need to get most or all, of our Buyers to attend this worthwhile conference," (by David Billing, MS, R.Ph., Pharmacy Director of SSM DePaul Medical Center of Bridgeton, MO, part of the SSM Healthcare system).
- "I thoroughly enjoyed the NPPA Conference. The topics and speakers were very helpful and overall the presentations were great. I am truly amazed at the amount of knowledge I have received in the past 3 days. The displays are a lot of fun as well. Thanks for making this possible and hopefully I will be able to attend next year!"
- "This is my second year attending. As with the year before, I truly enjoyed it. It was very informative and interesting. I hope to return in the following years."
- "I really learned a lot. I will take what I have learned back to my hospital and apply it to my job."
- "I have been a buyer for 26 years and never had come to the convention before, but I will never miss it again. It had an excellent variety of issues and topics. Also, there was great representation by suppliers – I got to meet & talk to lots of them during the display periods."
- "I feel that every Buyer should have the opportunity to attend this yearly convention hosted by NPPA."



NPPA
 Phone: 888-544-NPPA www.pharmacypurchasing.com
 Fax: 858-581-6372 info@pharmacypurchasing.com
 4747 Morena Blvd., Suite 340, San Diego, CA 92117-3468

Pharmacy & GPO Attendee Registration Fees 2014 NPPA Conference – August 18-21

Registration Fees

Also see "Discounts Available" section, below the Registration & Membership Fees.

Note: *after May 30, both A & B Registration options listed below will increase by \$50.00.*

A) Registration for <u>Current</u>* NPPA Pharmacy or GPO Members (to May 30) *If you are not a current NPPA Member, add a new one in "NPPA Membership Fee Add-On's" here below, to qualify for Current Member Registration.	\$250.00
B) <u>Registration-Only, Non-Members</u>* (to May 30) *Add a New Annual NPPA Full Membership here above, to qualify for the lower Member rate (\$10 less with Registration & New Membership, compared to Non-Member Registration alone).	\$385.00

NPPA Membership Fee Add-On's

Optional; to Qualify for NPPA-Member Registration Fee in "A" option above.

Add a New or Renewing NPPA <u>Full</u> Pharmacy or GPO Annual Membership (to qualify for Current Member-Registration)	\$125.00
Add a New or Renewing NPPA <u>Associate</u>* Pharmacy or GPO Annual Membership (to qualify for Current Member-Registration) *Associates must have a current NPPA Full Member at same facility & address.	\$69.00

Discounts Available on Attendee Registration Fees

The Following **Discounts** (or "Coupon Codes") *may be applicable*, for your Attendee Registration Fee.
To enter a "Coupon Code" during the Registration process: choose that button at the top center of the online registration site's Payment Page.

- 1) **The 2nd Attendee** to Register from a **Single Facility Address** may take **\$10.00 off** (*only* for 2nd Attendee).
 Contact NPPA to confirm & get code: 888-544-NPPA or Info@PharmacyPurchasing.com.
- 2) **Participating GPO Companies** may be entitled to additional discounts for their company's executives, based on their 2014 agreement with NPPA. For details, check with your company's main contact for this year's event, or NPPA directly.



NPPA
Phone: 888-544-NPPA www.pharmacypurchasing.com
Fax: 858-581-6372 info@pharmacypurchasing.com
4747 Morena Blvd., Suite 340, San Diego, CA 92117-3468

Pharmacy & GPO Attendee Registration Policies 2014 NPPA Conference – August 18-21

NPPA Membership Status

Current Memberships will be checked at the NPPA offices upon review of information, and if any are found not to be current through the month of August 2014, **registration will be incomplete**, until Membership is updated or additional payment is made. Without Current or New NPPA Membership, the higher Non-Member Registration Fee will apply.

Purchase Orders

Paying with a Purchase Order (PO) for NPPA Attendee Registration Fees, implies intent to pay in full. Outstanding Invoices not paid by May 30, 2014 will owe the difference of the later pricing (an additional \$50 to each of the Registration Fee options).

All PO's submitted before May 30: must include the increased Registration Fee rate, when paid after May 30 (\$50 more than applicable Registration Fee). Purchase Orders will **not** be accepted after July 5.

Outstanding Payments Due

Payments by Check (on PO or otherwise): must be received at NPPA **no later than** August 11 (after which time, the NPPA office will be closed for the Conference start).

Payments by Credit Card: may be applied to your registration (through the link in your confirmation email), no later than Saturday, August 16. After this date, payments must be paid onsite by either Credit Card or Company/Facility Checks only (no personal checks).

Registration Deadline - August 11

After the final August 11 deadline, registrations will no longer be accepted, and Onsite Registrations will **not** be available. If you have extenuating circumstances that prevent you from registering before August 11, you must first contact NPPA by Wednesday August 6 to get approval (at which point, an additional \$20 Onsite Administrative Fee may be due on top your applicable Registration Fee).

If you are already registered but just have not yet paid your Outstanding Invoice/PO due, see the first section above on "Outstanding Payments Due."

NPPA Offices Closed After August 11

Note: the NPPA offices will be closed after August 11, so do **not** send Check Payments by mail to our office for receipt after that date (nor important faxes).

Once we have arrived in Las Vegas, we will continue to check our emails, so you may send important messages after that date, to Info@PharmacyPurchasing.com.

Refunds/Cancellations

All registration fees paid in full that are cancelled by June 8, 2014, will be refunded 100%. Cancellations between June 9 through July 11, will receive a 50% refund on their registration fees. There will be no refunds after July 11, 2014.

Photo Release

By registering for this event, I hereby give permission for images of myself captured during the 18th Annual 2014 NPPA Conference through photo & video, to be used solely for the purposes of NPPA & Summerdale Enterprises, Inc. promotional materials and publications, and waive any rights of compensation or ownership thereto.